

Global Policy Advocacy Washington, D.C.

AT THE INTERSECTION OF BUSINESS AND GOVERNMENT

Our Washington team combines in-depth industry and regulatory knowledge with a unique understanding of the way government operates, drawing on the experience of our many lawyers with backgrounds in public service to serve clients' government affairs needs.

We are ranked in the first tier of *Chambers USA*, who notes that we are "lawyers first, lobbyists second" and that "leading lobbying firms view the team as fierce competition."

We are regularly included in the industry's most competitive surveys, including *Legal Times'* Influence 50, *Washingtonian's* Top Lobbyists, and *The National Law Journal's* Leaders of the Pack.

"At the forefront of government relations issues"
Chambers USA

Another key differentiator of our practice is that we take time to learn the nuances of your business, incorporating them into our strategic approach. We also provide vigorous support in the area of federal appropriations, an area in which we have been lauded by *Chambers USA* as "perhaps the strongest practice around."

BREADTH OF EXPERIENCE

Acting for U.S. and international companies and trade associations, our work incorporates all aspects of policy and legislative advocacy, including:

- developing and coordinating overall legislative strategy, tactics, and advocacy
- lobbying members of the U.S. Congress and appointed and career officials in the executive branch of the U.S. federal government, as well as their respective staffs
- drafting legislation, legislative history, and testimony
- drafting comments on proposed regulatory rules and guidance
- preparing witnesses for hearings
- testifying on behalf of clients before congressional committees

www.hoganlovells.com

"Hogan Lovells" or the "firm" is an international legal practice that includes Hogan Lovells International LLP, Hogan Lovells US LLP and their affiliated businesses.

The word "partner" is used to describe a partner or member of Hogan Lovells International LLP, Hogan Lovells US LLP or any of their affiliated entities or any employee or consultant with equivalent standing. Certain individuals, who are designated as partners, but who are not members of Hogan Lovells International LLP, do not hold qualifications equivalent to members.

For more information about Hogan Lovells, the partners and their qualifications, see www.hoganlovells.com.

Where case studies are included, results achieved do not guarantee similar outcomes for other clients. Attorney Advertising.

- organizing and coordinating coalitions or groups with shared interests
- developing constituent or grassroots support
- monitoring legislative activities, including hearings and markups
- advising clients regarding the status of legislation and anticipated legislative initiatives
- counseling on compliance with the Lobbying Disclosure Act, gift rules, and federal election laws
- lobbying administrative agencies

AREAS OF FOCUS

We work across all industry sectors, with a particular focus on heavily regulated industries. Areas of focus include:

- Energy
- Environment and Climate Change
- Financial Services
- Food and Agriculture
- Health and Life Sciences
- Public Finance
- Technology, Media, and Telecoms
- Transportation
- Native Peoples and Tribes

RELEVANT EXPERIENCE

Energy

- Representing a large renewable energy company in seeking support from Congress and the Department of Interior for wind and transmission projects and seeking an extension of the production and investment tax credits for these types of projects.
- Actively involved in all congressional actions related to electric transmission, including with regard to tax incentives and regulatory proposals.

Environment and Climate Change

- Retained by the **U.S. Heavy Duty Truck Consortium**, which represents producers of highway freight hauling

trucks with diesel engines using Selective Catalytic Regeneration technology, to work with the U.S. EPA to develop regulations and guidance on certification of engines using SCR technology.

- Representing **Edison Mission Energy** in connection with the development and construction of over 15 wind energy projects located throughout the U.S.

Financial Services

- Advocating successfully on behalf of **FM Policy Focus**, a coalition of financial services trade associations, for the establishment of a new regulator for the two housing GSEs, Fannie Mae and Freddie Mac.
- Representing monoline insurers regarding changes to federal oversight of insurance and jurisdiction of Consumer Financial Protection Bureau.
- Representing a coalition of banks supporting revisions to the operational risk capital standards in the second Basel Accord.

Food and Agriculture

- Acting for food trade associations involved in every step of the development of landmark food safety legislation in the United States, including reviewing, analyzing, drafting, and negotiating the legislative framework.
- Advising international food companies on general EU food legislation, covering issues such as packaging, additives, ingredients, and the workings of the European Food Safety Authority (EFSA).

Health and Life Sciences

- Advising the **Pharmaceutical Research and Manufacturers of America** on state legislation regulating various aspects of the pharmaceutical industry.
- Helping the developer of a breakthrough medical technology to secure a statutory mandate for Medicare coverage and ensure adequate payment rates.
- Drafting amendments to most of the major Medicare and Medicaid legislation over the past two decades on behalf of trade associations and companies.

Public Finance

- Representing the **U.S. Olympics Committee** in negotiations on an amended Economic Development Agreement and Trust Agreement.

Technology, Media, and Telecoms

- Advising a U.S. telecoms operator in relation to spectrum issues following acquisition of a UK-wide telecoms license.
- Advising a major Asia-based telecoms operator on the regulatory regime for bringing a submarine telecoms cable to China.
- Assisting **Sprint Nextel** with strategic advice and filings on the FCC's national broadband plan and in regulatory proceedings involving various spectrum issues.

Transportation

- Advising the **National Business Aviation Association** on the gamut of the organization's activities, including assisting with the preparation of its comments in a TSA rulemaking proceeding that would impose extensive new security measures on the private aviation community.
- Representing and providing strategic regulatory advice to **Air France, KLM, Delta, and Northwest** on their successful efforts to obtain antitrust immunity for the expanded SkyTeam Alliance — the first time the DOT granted antitrust immunity to an alliance of U.S. carriers.
- Representing the **Railway Supply Institute** in major rulemakings conducted by the FRA and DOT regarding the reflectorization of freight cars and the DOT's jurisdiction under the hazardous materials transportation regulations.

Native Peoples and Tribes

- Assisted the **Yurok Tribe** in recovering a fund of more than US\$92 million that had been held by the U.S. government for nearly two decades.
- For the **Lower Elwha Klallam Tribe**, supported the passage of U.S. laws sufficient to fund the removal of the dams and the restoration of the Elwha River—about US\$325 million.

CONTACTS

If you would like to discuss how we can assist you, please contact:

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