

## Global Policy Advocacy China

### FAR BEYOND MERE LOBBYING

Our Global Policy Advocacy Practice in China helps clients navigate an ocean of government regulations and procedures in Greater China. One of the factors that differentiates Hogan Lovells from other international law firms is our deep understanding of not only the scope of local laws and regulations, but also their background and legislative history, experience gleaned through years of representation of our clients in sophisticated business transactions, and also through our extensive contacts and long-standing relationships with many Chinese government agencies that have significant influence on foreign investment in China. On this basis, we provide our clients with a complete picture of the regulatory, policy, and administrative environment in China, before advising on appropriate and coordinated steps to obtain approvals for, or clear regulatory obstacles in their business operations in China.

We have assisted numerous clients in dealing confidently and effectively with the Chinese legislative and regulatory authorities. We are also known for our quick grasp of issues and prompt response with actionable recommendations, and our follow-through in carrying out our suggestions.

### WHAT OTHERS SAY

**The 'excellent' team at Hogan Lovells ... enjoys a wide-reaching reputation for expertise in all regulatory issues.**  
*Legal 500 Asia Pacific 2010*

### RELEVANT EXPERIENCE

We have extensive experience in representing our clients in various industry sectors, most of which are highly regulated in China. A few highlights of our experience include:

- Representing a world leading online payment company in lobbying the People's Bank of China to liberalize the on-line payment market, and the State Administration of Foreign Exchange to relax the relevant foreign exchange controls.

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Where case studies are included, results achieved do not guarantee similar outcomes for other clients. Attorney Advertising.

- Representing a world leading global internet services company in advocating for changes to regulations on licenses for foreign invested payment and settlement organizations.
- Representing an international industry association in advocating clarifications to China's regulation of franchising operations in China.
- Representing an international industry association in advocating for more liberalized direct selling policies in China.
- Representing an international industry association in advocating their proposal to the relevant Chinese authorities to integrate its cyber-security regulations with the international practice.
- Representing a world leading insurance company in lobbying the China Insurance Regulatory Commission to liberalize the mortgage insurance market in China.
- Representing a world leading payroll and human resources service provider in advocating for favorable explanation of Chinese laws concerning registration of foreign-invested human resources services providers in China.

### CONTACTS

If you would like to discuss how we can assist you, please contact:

Steven Robinson, Partner  
[steven.robinson@hoganlovells.com](mailto:steven.robinson@hoganlovells.com)  
T +86 10 6582 9568

Jun Wei, Partner  
[jun.wei@hoganlovells.com](mailto:jun.wei@hoganlovells.com)  
T +86 10 6582 9501

Roy Zou, Partner  
[roy.zou@hoganlovells.com](mailto:roy.zou@hoganlovells.com)  
T +86 10 6582 9596