



Adriana V. Tibbitts

Partner
Baltimore

Biography

Adriana Tibbitts is a corporate and commercial lawyer who uses her deep knowledge of the life sciences industry to help clients meet their business goals and identify practical, creative solutions in response to industry-specific issues.

As a partner in our Corporate & Finance practice group and a member of our global Life Sciences and Health Care industry sector team, Adriana provides transactional, commercial, and corporate advice to pharmaceutical, biotechnology, and medical device companies at all stages of development as well as universities, academic medical centers, venture capital funds, and their portfolio companies.

A significant part of Adriana's practice is focused on licensing and collaboration arrangements, technology transfer, and other complex intellectual property-related transactions. She also advises clients in connection with other transactional matters, including joint ventures, mergers and acquisitions, financing transactions, and the acquisition of pharmaceutical royalty streams. Adriana has particular knowledge handling transactions involving digital health products and is a member of our digital health team.

In addition to her transactional work, Adriana regularly drafts and negotiates commercial contracts specific to



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Practices

Commercial
Complex Contracting
Mergers and Acquisitions
Blockchain and DLT

Industries

Life Sciences and Health Care

Areas of focus

Cell, Tissue, and Gene Therapies
Digital Health
IP Rights in Transactions

the life sciences industry, including manufacturing, co-promotion, material transfer, research, and clinical trial agreements. She also represents venture capital funds and their portfolio companies in the life sciences industry on general corporate matters and equity and debt financings.

Adriana has been interested in health care since majoring in public health at Johns Hopkins University. While in law school, she was awarded a health law certificate for completing the law and health care program at the University of Maryland Francis King Carey School of Law. Prior to entering law school, Adriana traveled across the United States as a trial clerk with the U.S. Tax Court.

Representative experience

Advising Novartis in its acquisition of GlaxoSmithKline's oncology business and divestiture of its animal health business to Eli Lilly

Advising the University of Pennsylvania in connection with its collaboration with Novartis to develop CAR T-Cell immunotherapies to treat cancer

Advising clients, including Immune Design, TESARO, and Rexahn Pharmaceuticals, in licensing and collaboration agreements for the development of novel therapeutics and medical devices

Advising a high-technology company in connection with its life science business ventures, including exclusive licenses and joint ventures, to develop digital health products

Advising growth-stage companies with respect to commercial and corporate matters

Advising a private equity fund in its acquisition of multiple pharmaceutical royalty streams

Advising Apple Tree Partners with respect to its investments in multiple life sciences companies

Pharmaceuticals and Biotechnology

Education and admissions

Education

J.D., University of Maryland, Francis King Carey School of Law, cum laude, 2009

B.A., Johns Hopkins University, 2004

Bar admissions and qualifications

Maryland

Advising Braeburn Pharmaceuticals in connection with its US\$110m mezzanine round of financing

Awards and rankings

- Healthcare: Life Sciences (Next Generation Partner), *Legal 500 US*, 2019-2020

Latest thinking and events

- Awards and Rankings
 - LMG Life Sciences recognizes Hogan Lovells as Regulatory Firm of the Year for third year in a row 2020
- Awards and Rankings
 - Global law firm Hogan Lovells is pleased to announce the firm has been shortlisted in 11 categories for the eighth Annual LMG Life Sciences Americas Awards 2020
- Webinar
 - Virtual health: What's on the horizon for telehealth and remote monitoring?
- Hogan Lovells Publications
 - Virtual health horizons 2020
- Press Releases
 - Hogan Lovells Celebrates the New Year with 29 Promotions to Partner and 56 Promotions to Counsel
- Press Releases
 - Hogan Lovells Advises Recordati on agreement to acquire the rights of three Cushings disease treatments from Novartis