

## Lourdes Catrain

Partner

Brussels

### Biography

As a partner in the Trade practice, Lourdes Catrain has achieved milestone successes for clients on all areas of EU trade law and economic sanctions. These include: the completion on behalf of a sovereign government of FTA negotiations with the EU; judicial delisting of an entity from the EU Iran Sanctions; the termination of an anti-subsidy investigation on behalf of the Government of Indonesia; a series of voluntary disclosures in various EU jurisdictions on breaches of economic sanctions and export control laws; advice on a customs valuation which resulted in the continued reliance on the favourable first sale rule for a large life sciences global company. In the EU's largest trade dispute with China, solar panels, she represents the interests of a key EU upstream supplier which forcefully opposes the continuation of measures against imports from China.

Lourdes led the foreign investment filings related to EUR 12.3bn acquisition by GE of Alstom's energy activities. Alstom relied on Lourdes' expertise on complex foreign investment regimes involving multiple jurisdictions and the Firm's unique ability to provide a "one-stop shop" for all the key jurisdictions subject to foreign investment approval.

She regularly advises companies on complex business dealings with countries subject to EU sanctions and together with the anti-corruption and white collar



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### Languages

English  
Italian  
French  
Spanish

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### Practices

International Trade and Investment

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### Areas of focus

Export Controls

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### Education and admissions

crime teams conducts internal investigation and prepares voluntary disclosures to the Member State authorities.

She has drafted compliance manuals for companies in the energy, consumer electronics, retail and luxury brands sectors followed by regular training sessions.

She is a pan-European team player and leads a trade controls, sanctions and customs team well beyond Brussels with colleagues from Amsterdam, London, Madrid, Moscow, Munich, Paris and Rome offices.

## Representative experience

Acting for a leading polysilicon manufacturer in the EU anti-dumping and anti-subsidy investigations against solar panels originating from China

Assisting a sovereign government in Latin America in its successful free trade agreement negotiations with the EU

Assisting a global industrial group in connection with Iran and Russian sanctions

Assisting a major U.S. conglomerate on a voluntary self disclosure in connection with a breach of export control laws in several EU jurisdictions

Assisting a major U.S. services provider on addressing export control issues in its acquisition of assets in the EU

Assisting a major U.S. conglomerate on a voluntary disclosure in connection with breach of export control

Assisting an EU subsidiary of a U.S. aerospace manufacturer on exports of civilian-certified aircraft parts that are listed as defence items

Representing DelSolar Ltd. in the EU anti-dumping and anti-subsidy investigations against solar panels originating from China

## Education

J.D. Facultad de Derecho,  
Universidad Complutense de  
Madrid

LL.M., University of Michigan Law  
School

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## Bar admissions and qualifications

Brussels (E-List)

Madrid

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## Accolades

*"Her vast knowledge and experience is calming in the most stressful situations; she is very diplomatic in the way she handles everything," says one source. "She is always clear from a time management perspective and in terms of setting expectations, which makes the work easy to manage from our side."*

*Chambers Global 2019*

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Successful representation of the Government of Indonesia in the EU's first anti-subsidy investigation concerning imports of biodiesel.

## Awards and rankings

- 'highly commended rankings for Lourdes Catrain as export control practitioners', *World ECR*, 2017
- International Trade, *Chambers Belgium*, 2017
- Customs, Trade, WTO, and anti-dumping, *Legal 500 EMEA*, 2016, 2018-2019
- 2016, 2015 and 2014, Best in International Trade for Women in Business Law, *Euromoney Europe Award*, 2014-2016
- Chambers Europe, International Trade/WTO, 2014-2016
- International Trade/WTO, *Chambers Global*, 2013-2015, 2018-2019
- Law 360 MVP, International Trade, 2013
- Trade and Customs, Trade & Customs, *Who's Who Legal*, 2007 – 2016
- Who's who legal, Trade and Customs, 2011, Most highly regarded individuals, 2011

## Latest thinking and events

- Published Works
  - Export Control Law and Regulations Handbook A Practical Guide to Military and Dual-Use Goods Trade Restrictions and Compliance, Third Edition *Kluwer Publications*
- Press Releases
  - Upcoming Brexit Meaningful Vote – comment from Hogan Lovells
- Webinar
  - Brexit 2020 Webinar Series – Webinar 2: Engaging with the Exit Process
- Hogan Lovells Publications

- U.S. Treasury Department issues final CFIUS regulations *International Trade Alert*
- Hogan Lovells Publications
  - EU customs and import compliance
- Hogan Lovells Publications
  - Global Britain 2020 and a new UK Trade policy