

Glenn D. Smith

Counsel
Los Angeles

Biography

With both a business and legal background, Glenn Smith advises clients in all aspects of the business cycle. He relies on a tactical approach to help clients solve problems so they can focus on realizing their strategic plans. He has wide experience helping clients in a number of industries, including aerospace, technology, life sciences, hospitality, health care, and manufacturing.

As a former executive and board member of a publicly traded gaming consultant and incubator, he headed the investment committee, led the legal team, worked with the consulting team, and was responsible for investor and market relations. Today, as a lawyer in private practice, he advises issuers and bankers in capital market transactions, funds on investments, and portfolio matters, as well as public and private companies in capital raising and M&A. He also counsels clients on employment matters, board structure and composition, and new business initiatives.

Clients think of Glenn not just as a lawyer but as an advisor who takes the time to understand their business and their goals. He works with clients to achieve those goals within the proper legal framework.

Representative experience



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Practices

Business Structures

Health Law

Joint Ventures

Corporate

Private Equity

Capital Markets

Corporate Governance

Mergers and Acquisitions

Securities and Public Company
Advisory

Industries

Outside general counsel to Virco Manufacturing, the largest manufacturer of school furniture in the United States.

Outside general counsel to SkyCentrics, an early stage Wi-Fi based energy management company.

Advised Meggitt PLC in the pending acquisition of Cobham plc's advanced composites business in the U.S. and the UK.

Advised Wedbush Capital Partners in the sale of its portfolio company, Reyn-Spooner.

Advised Meggitt PLC in the pending acquisition of the composites division of EDAC Technologies from Greenbriar Equity Group.

Latest thinking and events

■ Press Releases

- Hogan Lovells advises Kingdom Holding Company and the Rotana Group in their transaction with Deezer

■ Published Works

- Chapter 73 Leveraged Buyouts Securities Law Techniques (*co-author*)

■ Published Works

- Should I Stay or Should I Grow

Aerospace, Defense, and Government Services

Consumer

Energy and Natural Resources

TMT

Areas of focus

Emerging Companies and Venture Capital

Corporate Group Structures

Company Formation

Bolt-ons

Buy Outs

Co-investments

Exits

Initial Public Offerings

Management Teams

Secondaries

Raising Debt Capital

Convertible Debt Offerings

Raising Equity Capital

Section 16 Advice

Stock Exchange Listings and Regulatory Compliance

Disclosure and Reporting Obligations

Proxy Solicitations, Shareholder Meetings, and Shareholder Proposals

Accounting and Auditing

Capital Markets and Tax

Food and Beverages

Fashion and Luxury Brands
Retail and Consumer Goods
Oil and Gas: Exploration and
Production
Power: Renewable Power
Health Care Services
Hospitals and Health Care Providers
Medical Devices
Pharmaceuticals and Biotechnology
Hogan Lovells China Desk

Education and admissions

Education

J.D., Cornell Law School, Balfour
Prize for Securities Law, 1989

B.S., University of Utah, 1986

Memberships

Member, Business Law Section,
California Bar Association,
1989-Present

Bar admissions and qualifications

California
