

Elizabeth (Beth) Halpern

Partner

Washington, D.C.

Biography

Beth Halpern helps health care clients achieve coverage and reimbursement for innovative technologies. She advises pharmaceutical and device manufacturers, health care providers, and trade associations about Medicare and other payers' policies and develops strategies to improve access to care. Beth helps clients advocate before administrative agencies and Congress, and she advises about Medicare law for clients involved in litigation.

In more than 10 years of practice, Beth has worked with clients on securing coding, coverage, and reimbursement for many new drugs, devices, and medical services. By analyzing the regulatory landscape, including Medicare's payment systems for drugs and biologicals, physicians, hospitals, dialysis clinics, and durable medical equipment, she has helped clients benefit from health reform and take advantage of incentive payments for new technologies. She advises clients not only about what the law is now, but also about how to change the law, drafting amendments to the Medicare law and successfully advocating for changes to regulations and coverage policies.

Beth frequently speaks at conferences on coverage, coding, and payment and testifies before advisory committees to the Centers for Medicare & Medicaid Services. During secondments to a large biotechnology company, Beth also served as in-house counsel, advising on government affairs and promotional compliance matters.



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Languages

English

Practices

Health

Government Relations and Public Affairs

Industries

Life Sciences and Health Care

Areas of focus

Legislation

Hospitals and Health Care Providers

Medical Devices

The American Health Lawyers Association recognized Beth as a member of the Hogan Lovells team of Pro Bono Champions for their work with the D.C. Appleseed Center on HIV/AIDS in the District of Columbia. Beth is a member of the Tahirih Justice Center's D.C. Advisory Council, and her work contributed to Hogan Lovells being recognized as Firm of the Year by Tahirih in 2015.

Representative experience

Helped a client obtain increased Medicare reimbursement for an innovative health screening service.

Advises clients about applications for pass-through status for new drugs and devices.

Helped a client obtain changes in Medicare policy to reflect new preventive care guidelines.

Awards and rankings

- AHLA Pro Bono Champion, 2013

Latest thinking and events

- News
 - U.S. House passes drug pricing legislation
- News
 - Expedited breakthrough device coverage, "reasonable and necessary" definition delayed until Dec. 15
- Sponsorships and Speaking Engagements
 - American Society of Gene & Cell Therapy 24th Annual Meeting
- News
 - Ramping up the drug pricing debate: Dueling bills and paying for health care infrastructure
- News
 - CMS delays "reasonable and necessary" definition, expedited breakthrough device coverage process rule
- News

Pharmaceuticals and Biotechnology
Clinical Trials
Cell, Tissue, and Gene Therapies

Education and admissions

Education

J.D., Georgetown University Law Center, cum laude, 2004

M.S., The London School of Economics and Political Science, with merit, 1998

B.A., Smith College, with high honors in Government, 1996

Memberships

Member, American Bar Association.

Member, American Health Lawyers Association

Bar admissions and qualifications

District of Columbia

Maryland

■ Life sciences and health care horizons 2021