

## Thomas Salomon, LL.M. (Illinois)

Partner

Hamburg

### Biography

Thomas Salomon is where your business is. In a world of specialisation and division of labour, success is the product of smart interaction along the value added chain. Thomas concentrates on drafting and negotiating agreements on distribution, supply and the provision of services, particularly in the consumer, food and life sciences industries. Thomas also covers regulatory aspects and stays at your side when competitors drag you into unfair competition litigation.

Thomas' career has spanned private and corporate practice and he is familiar with the requirements of corporate decision-making processes. Clients have thus lauded his business-mindedness and hands-on approach.

Except for a period of three years, Thomas has been with the firm and its predecessor firms respectively since 1992 and became a partner in 2001. From 1996 to 1999 he was General Counsel of Fielmann AG, Hamburg. Thomas studied law at the universities of Hamburg and Geneva and received his LL.M. from the University of Illinois, United States. From 1988 to 1990 he was a research assistant at the Max-Planck-Institute for Foreign and International Private Law.

### Representative experience

Advising a leading international manufacturer of consumer electronics on the establishment of its



### Phone

+49 40 419 93 287

### Fax

+49 40 419 93 200

### Email

[thomas.salomon@hoganlovells.com](mailto:thomas.salomon@hoganlovells.com)

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### Languages

English

Italian

French

German

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### Practices

Commercial

Complex Contracting

Food Law

Marketing and Advertising

Medical Device and Technology  
Regulatory

Pharmaceuticals and Biotechnology  
Regulatory

Mergers and Acquisitions

selective distribution systems for individual brands in Europe.

Advising a leading manufacturer of alternative therapeutic products on product launches and on the repositioning of products as foods and cosmetics.

Advising Schwartauer Werke on composition, labelling and advertisement of its product range and legal support in product launches.

Advising a leading German car manufacturer on a global agreement with a media agency for its most important brands.

Advising a manufacturer of steel foundations for offshore wind parks on negotiations and drafting of manufacturing and supply agreements.

Advising an online retailer on the creation and negotiation of logistics contracts, most recently interim arrangement for the change of the provider.

## Awards and rankings

- Often Recommended Lawyer for Distribution/Trade/Logistics, *JUVE handbook*, 2009 – 2022
- Often Recommended Lawyer for Trademark and Unfair Competition Law, *JUVE handbook*, 2011 – 2019
- Often Recommended Lawyer for Food Law, *JUVE handbook*, 2004 – 2019
- Leading Name for Trade, Distribution, Logistics, *Legal 500 Germany*, 2017-2018
- Recommended Lawyer for Trade, Distribution, Logistics, *Legal 500 Germany*, 2019-2022
- Recommended Lawyer for Consumer and Food Law, *Legal 500 Germany*, 2021-2022

## Latest thinking and events

- Hogan Lovells Publications
  - Top 5 questions from Germany on COVID-19, contracts, and supply chains

Strategic Operations, Agreements and Regulation

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## Industries

Consumer

Life Sciences and Health Care

Energy and Natural Resources

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## Areas of focus

Advertising and Copy Clearance

Advertising and Promotion  
Compliance

Agency and Distribution

Clinical Trials

Consumer Product Safety  
Regulation

Consumer Protection and Privacy

Food Advertising and Regulation

Food Recalls

Manufacturing

Medical Foods and Dietary  
Supplements

Product Compliance

Product Development and Approval

Regulatory Exclusivities, Hatch-Waxman, and Similar Statutes

Sales Promotions

International Regulatory  
Compliance

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## Education and admissions

## Education

- Hogan Lovells Publications
  - Resolution demanding better traceability of food products in Germany *Newsflash*
- Hogan Lovells Publications
  - Consumer Horizons 2019
- Press Releases
  - Hogan Lovells advises Woodward Inc. on the acquisition of L' Orange
- News
  - Total Brand Care Q&A – Product labeling and packaging in Europe
- Analysis
  - Opportunities and Challenges in Product Labeling and Packaging in Europe: Total Brand Care

LL.M., University of Illinois at  
Urbana-Champaign

University of Hamburg

University of Geneva

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