

Pierre Reuter

Office Managing Partner
Luxembourg

Biography

Pierre Reuter discovered his true calling in life as soon as he got immersed in the exciting world of investment funds at his first job at one of the top Luxembourg firms. Now, as head of the Luxembourg Investment Fund practice at Hogan Lovells, Pierre remains at the forefront of the asset management industry.

He prides himself on his ability to anticipate potential new challenges for his clients as well as to identify future commercial opportunities for them. Pierre assists fund promoters in setting up and restructuring Luxembourg investment funds, UCITS and AIFs. Pierre has a strong focus on real estate funds but also feels at home in other areas such as for example infrastructure funds, debt funds and fund of hedge funds. In addition, Pierre is in charge of the Luxembourg regulatory work (financial sector regulations, and space mining).

After being admitted to the Luxembourg Bar in 1998, Pierre gained additional experience with the investment fund department of the Luxembourg office of one of the magic circle firms. After 15 years in the profession, Pierre knew that it was time for him to leave his own mark in the investment funds business.

Pierre joined an independent Benelux law firm where he launched the Investment Fund practice as a partner. When in 2013 an opportunity came along to better



Phone

+352 26 4 26 201

Fax

+352 26 4 26 999

Email

pierre.reuter@hoganlovells.com

Languages

English
French
German
Luxembourgish

Practices

Investment Funds
Insurance
Private Equity
Public Procurement
Real Estate
Real Estate Finance
REITs

serve his clients by offering them a more global platform, Pierre opened the Luxembourg office of Hogan Lovells together with Jean-Michel Schmit and Gérard Neiens. Pierre is always there ready to offer practical and commercially oriented advice to get the deal done.

Since 2016, in his role as office managing partner, Pierre is holding high Hogan Lovells' flag of diverse, respectful and inclusive firm (leading our diversity and pro bono work groups). He is actively committed to [Ligue HMC](#) (for the mentally disabled inclusion), and consequently the Luxembourg office won the [Charte de la Diversité award](#) in the category Recruitment, Welcoming & Integration in 2019.

Representative experience

Advised Swissport on its offering of €410m 5.25% senior secured notes due 2024, €250m 9% senior notes due 2025 and the early redemption of its outstanding notes.

Advised Areca SICAV SIF, a Luxembourg SIF having a fund of hedge fund investment policy, on all regulatory and corporate matters, including AIFMD compliance.

Advised Pareto Sicav, a Luxembourg UCITS sponsored by the Norwegian asset manager Pareto, on all regulatory and corporate aspects.

Advised Oquendo Capital, a Spanish asset manager, on their three Luxembourg based mezzanine capital Sicars.

Advised TIR Europe Global Forestry Fund, a Luxembourg SIF investing in forests, on all Luxembourg regulatory matters, including its first closing.

Advised the asset management arm of a large Swiss bank on their different Luxembourg real estate funds, including two infrastructure debt fund.

Regulatory advice to CNP Patrimoine regarding the acquisition of the asset management platform Quality

Industries

Financial Institutions
Real Estate
Energy and Natural Resources
Automotive and Mobility
TMT
Insurance

Areas of focus

Debt Funds
Hedge Funds
Infrastructure Funds
Private Equity and Venture Capital
Real Estate Funds
Authorizations and Variations of Permission
Co-investments
Fund Structuring and Establishment
Institutional Investors
Islamic Finance
Brexit
Shari'a Compliant Funds
Direct Lending
Anti-money Laundering
Banking Services
Company Formation
Connected Cars
Dealing with Financial Services Regulators
Dealing with Insurance Regulators

Insurance Services which is managing its French and Luxembourg insurance contracts.

Awards and rankings

- Highly regarded, *IFLR1000*, 2020
- Banking, Finance and Capital Markets, *Legal 500 EMEA*, 2018-2019
- Investment Funds, *Legal 500 EMEA*, 2018-2019

Latest thinking and events

- News
 - Global Payments Newsletter, May 2020
- News
 - Global Payments Newsletter, April 2020
- News
 - CSSF launches a new weekly questionnaire to investment fund managers
- News
 - COVID-19: Summary of National Payment Moratoria Measures in Europe
- Press Releases
 - Hogan Lovells advises Timberland Investment Resources Europe
- News
 - Global Payments Newsletter, March 2020

International Regulatory Compliance

Investment Products and Services

Listed Funds

Mining and Resources: Mining

Payment Services

Real Estate Investment

Real Estate Private Equity

Regulated Outsourcing and Financial Institutions

Regulated Outsourcing and Insurers

Regulatory Authorization and Insurers

Secondaries

Secondaries and Coinvestments

Securities and Financial Regulatory Advice

Securitization and Structured Finance

Education and admissions

Education

LL.M Civil Law, University of Aix-Marseille III, 1996

Memberships

Luxembourg Investment Funds Association (ALFI)

Luxembourg Private Equity Association (LPEA)

AMCHAM (American Chamber of
Commerce in Luxembourg)

Bar admissions and qualifications

Luxembourg

Accolades

“business-oriented and practical”

Legal500 2019

“Accommodating, knowledgeable and
fair”

Legal 500, 2017

“Deep expertise and high
professionalism.” – Investment
funds

IFLR1000, 2018

“Highly regarded”

IFLR1000, 2018

Praised for his “responsiveness and high
service levels”

Legal 500, 2017

“They are a good alternative to the
top-tier firms in Luxembourg.” –
Banking and finance

IFLR100 2018

Provides "added value" on the establishment, marketing and operation of funds

Legal 500 2018

"deep industry knowledge" with the alternative funds sector

Legal 500 2018

A "safe pair of hands" within the alternative funds sector.

Legal 500, 2017

"Strengths: client-oriented, personal, pragmatic and cost sensitive - unusual for big law firms." – Investment funds

IFRL 1000, 2019

"unflappable"

Legal 500 2018
