

## Robert A. Welp

Partner

Northern Virginia

### Biography

Consistently recognized by *Chambers USA* for his outstanding work in merger and acquisition transactions, Robert Welp serves leading private equity firms and private companies in their transactions in the United States and throughout the world.

Robert is head of the firm's Private Equity & Funds practice for the Americas. He focuses his practice primarily on private equity-sponsored companies, funds, and their investments in energy, life sciences and health care, technology, government services, consumer, and other regulated sectors. Robert consistently advises funds and their portfolio companies regarding their acquisition and growth strategies. He also has deep experience in restructuring, recapitalization, and reorganization transactions throughout significant market inflections.

Robert consistently advises funds and their portfolio companies regarding their acquisition and growth strategies. He also has deep experience in restructuring, recapitalization, and reorganization transactions throughout significant market inflections.

### Representative experience

Represented private equity client in investment and acquisition of one of the largest privately held



### Phone

+1 703 610 6119

### Fax

+1 703 610 6200

### Email

[robert.welp@hoganlovells.com](mailto:robert.welp@hoganlovells.com)

---

### Practices

Private Equity

Mergers and Acquisitions

Joint Ventures

Business Restructuring and  
Insolvency

Corporate Governance

---

### Industries

Technology & Telecoms

Aerospace and Defense

Consumer

Education

Energy and Natural Resources

independent oil producers in Colombia.

Represented global renewable energy provider in the acquisition of solar projects in the U.S., France, and Italy.

Represented leading healthcare technology firm in acquisition of consulting business.

Represented global developer and distributor of machine components in acquisitions in the U.S., Europe, and Australia.

Represented private equity fund in acquisition of dental management company.

Represented leading global manufacturer of coolers in acquisition of market leader in food and beverage storage.

Represented industry leader in commercial animal nutrition business in acquisition of leading Canadian business.

Represented private equity fund in acquiring and disposing of the largest power transmission tower producer operating in the U.S., Mexico, and Brazil.

## Awards and rankings

- Corporate/M&A (Northern Virginia), *Chambers USA*, 2008-2020
- Mergers, Acquisitions and Buyouts: M&A: Large Deals (\$1bn-5bn), *Legal 500 US*, 2014
- M&A/Corporate and Commercial: Private Equity Buyouts, *Legal 500 US*, 2011-2020

## Latest thinking and events

- Press Releases
  - Eight private capital trends to watch
- Blog Post
  - The Buyout Board – Private equity funds, venture capital funds, hedge funds, and other investment funds receive carve-outs from expanded CFIUS

Life Sciences and Health Care

Private Capital

---

## Areas of focus

Bolt-ons

Buy Outs

Carve-outs, Spin-offs, and Split-offs

Co-investments

Cross-border Mergers and Acquisitions

Direct Lending

Exits

Management Teams

Real Estate Private Equity

Retail and Consumer Goods

Secondaries

---

## Education and admissions

### Education

J.D., The University of Texas School of Law, 1992

B.A., Southern Methodist University, 1989

---

jurisdiction

- Hogan Lovells Publications
  - Private equity funds, venture capital funds, hedge funds, and other investment funds receive carve-outs from expanded CFIUS jurisdiction *International Trade Alert*
- Blog Post
  - Private equity fund charged with acting as an unregistered broker
- Hogan Lovells Publications
  - SEC Staff Provides Expanded No-Action Relief From Broker-Dealer Registration for Intermediaries in Private M&A Transactions *SEC Update*
- Hogan Lovells Publications
  - Private Equity Fund Held to Be a "Trade or Business" for Purposes of Unfunded Liability Incurred by a U.S. Portfolio Company *Joint Private Equity and Executive Compensation, Employee Benefits, and Share Incentives Alert*

## Bar admissions and qualifications

Virginia

District of Columbia

Texas

---

## Accolades

"[Robert] has a good combination of outstanding legal skills, a business mind, and a strong orientation toward customer service."

*Chambers USA, 2018*

---

"[Robert's] core strength is in getting to the heart of the key issues and not wasting time fighting over trivial matters."

*Chambers USA, 2019*

---

"He finds mutually agreeable solutions to work through key impasses in negotiations."

*Chambers USA, 2019*

---