

Nathaniel P. Gallon

Office Managing Partner
Silicon Valley

Biography

Nate Gallon has spent his entire legal career in Silicon Valley working within the technology community, representing entrepreneurs, start-ups, emerging growth companies, major corporations, and the entire ecosystem of the investor community that funds and supports these innovators.

Nate works with his clients to understand their needs and business objectives and develops practical solutions to help them achieve their goals. He counsels his clients on corporate and securities law and also acts more generally as a trusted business advisor in connection with a wide range of transactions that technology companies typically undertake throughout their life cycle – entity formation, debt and equity financings, recapitalizations, joint ventures, spin-offs, and growth stage through to a liquidity event.

During his time in Silicon Valley, Nate has developed a network of entrepreneurs, investors, and advisors that allows him to stay current on the latest technology trends and priorities for venture capital firms, angels, and other investors as well as acquirers of technology companies. He has represented hundreds of start-ups and entrepreneurs in connection with equity financings and general corporate matters, worked on numerous M&A transactions (including buy- and sell-side mergers, asset sales, and stock purchase



Phone

+1 650 463 4064

Fax

+1 650 463 4199

Email

ngallon@hoganlovells.com

Practices

Corporate
Corporate Governance
Mergers and Acquisitions
Private Equity
Unmanned Aircraft Systems

Industries

TMT
Life Sciences and Health Care

Areas of focus

Disclosure and Reporting
Obligations

transactions), and advised a number of public company clients on corporate finance and capital raising transactions, including public offerings, private placements, and PIPES.

Nate joined Hogan Lovells in 2014 and became the Silicon Valley office's Office Managing Partner in 2017. Previously he was a partner at another California-based global firm.

Representative experience

Represented Ford Motor Company in connection with its acquisition of Chariot Transit, Inc.

Represents several major corporations in connection with their ongoing equity investments in U.S. private companies.

Represents Fall Line Capital in connection with venture capital transactions.

Represents DAG Ventures in connection with a number of venture capital transactions.

Has represented Picatcha, Inc. in connection with successive rounds of equity financings.

Represented MTS Health Investors in connection with several equity investments.

Awards and rankings

- Media, Technology and Telecoms: Fintech, *Legal 500 US*, 2019
- M&A: Corporate and Commercial: Venture Capital and Emerging Companies, *Legal 500 US*, 2018-2019

Latest thinking and events

- Events
 - London Tech Week 2019 - "Yeah, we gotta take the power back"
- Press Releases

Emerging Companies and Venture Capital

Exits

Initial Public Offerings

Special Committee and Independent Director Representations

Connected Cars

California Consumer Privacy Act

Education and admissions

Education

J.D., Yale Law School, 1999

B.A., Yale University, 1993

Bar admissions and qualifications

California

- Hogan Lovells acts on multiple transactions for Ventiga Capital Partners
- Published Works
 - Tech's 'Horizontal' Place Among Practice Areas: A Q&A with Hogan Lovells' Gallon *Legaltech News*
- Hogan Lovells Publications
 - DOJ Action Against ValueAct for HSR Act Violation Signals More Caution for Minority Investors and Activist Stockholders *Antitrust Competition and Economic Regulation Alert*
- Hogan Lovells Publications
 - Third Point Settles FTC Charges: Minority Investors and Activist Stockholders Are Cautioned on the Limits of the Investment-only Exemption under the HSR Act *Antitrust, Competition, and Economic Regulation Alert/M&A Update*
- Hogan Lovells Publications
 - Delaware Adopts Section 251(h) Amendments to Facilitate Two-Step Merger Process *M&A Update*