

## Carlos Ramos Miranda

Partner

Mexico City

### Biography

Given his diverse practice, Carlos Ramos Miranda is viewed as a practical, business-oriented, and result-driven counsel who finds creative solutions to complex problems.

Carlos practices general corporate, mergers and acquisitions (M&A), insurance, infrastructure, and energy law in Mexico. He works with clients in many industries on M&A transactions; the Due Diligence Review (DDR) process; negotiating contracts; securing regulatory permits; and post-merger integration issues. He intervenes in important compliance and investigations cases.

In the insurance sector, Carlos is known for his regulatory advice. He sits in the boards of several insurance companies, and advises clients in insurance companies, brokers, and syndicates on corporate, regulatory, and compliance matters. Carlos is currently considered as Band 1 by *Chambers and Partners* in the practice of insurance law.

Representing infrastructure and energy clients, Carlos advises International oil companies (IOCs), National oil companies (NOCs), and service companies in their transactions and projects. Carlos has participated in more than 20 water projects in Mexico and abroad, and has advised Mexico's national oil company Pemex



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### Languages

English  
Spanish

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### Practices

Administrative and Public Law

Energy Regulatory

Infrastructure, Energy, Resources,  
and Projects

Insurance

Investigations, White Collar, and  
Fraud

Latin America Regional Practice

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in the design and implementation of multiple services contracts, incentivized contracts, and, more recently, in Pemex migrations and farm-outs.

Carlos has been a professor at various universities, including Universidad Iberoamericana, Universidad Panamericana, Universidad Anahuac, and ITAM.

## Representative experience

Assisted Pemex in migration process.

Assisted Statoil in round 1 Mexican bid process.

Assisted ACE in its acquisition of Fianzas Monterrey.

Helped various clients set up new insurance companies.

Assisting ACE Limited in its Chubb Acquisition.

Assisted various entities in more than 16 waste water treatment projects and aqueducts.

Assisted Assa Abloy in various acquisitions in Mexico.

Assisted Lloyds in setting up representative office in Mexico.

## Awards and rankings

- Energy & Natural Resources (Mexico), *Chambers Latin America*, 2011-2014, 2016-2020
- Projects (Mexico), *Chambers Global*, 2020
- Projects (Mexico), *Chambers Latin America*, 2017-2020
- Insurance (Mexico), *Chambers Latin America*, 2012-2014, 2017-2020
- International Firms: Projects and Energy, *Legal 500 Latin America*, 2018-2019
- Energy and Natural Resources, *Legal 500 Latin America*, 2018-2019
- Insurance, *Legal 500 Latin America*, 2018-2019

## Industries

Automotive

Insurance

Diversified Industrials

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## Areas of focus

PPPs (including P3 and PFI) and Government Contracts

Operation and Maintenance, Facilities Management, Services and Commercial

Project Finance, DFI, ECA, and Sovereign Wealth Finance

Dealing with Financial Services Regulators

Organizational Governance and Financial Institutions

Authorizations and Variations of Permission

Insurance M&A, Business Transfers, and Restructuring

Hogan Lovells China Desk

Water

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## Education and admissions

### Education

Postgraduate Diploma, Executive International Finance, Universidad Iberoamericana, 2004

LL.M., Georgetown University Law Center, 1995

- Banking and finance, *Legal 500 Latin America*, 2018-2019
- LACCA Approved: Energy, *Latin American Corporate Counsel Association*, 2018
- Energy, *Latin Lawyer 250*, 2018
- Energy, *Who's Who Legal*, 2018
- Corporate and M&A, *Latin Lawyer 250*, 2018
- Insurance & Reinsurance, *Latin Lawyer 250*, 2018
- Energy & Natural Resources (Mexico), *Chambers Global*, 2020

## Latest thinking and events

- Hogan Lovells Publications
  - A Comparative Guide: Impact of COVID-19 on the Infrastructure and Energy Sector
- Press Releases
  - Hogan Lovells advises Allianz on the acquisition of a majority stake in ControlExpert
- Brochures
  - International Project Finance - Make your deal a success with us
- Blog Post
  - Mexico: New minimum insurance requirements for companies engaging in upstream activities
- Blog Post
  - Latin-American company authorised to issue credit ratings to foreign reinsurers
- Blog Post
  - Mexico: Regulator determines types of loan that insurance and surety companies may issue

Postgraduate Diploma, Executive International Finance, Georgetown University, McDonough School of Business, 1995

Law Degree, Instituto Tecnológico Autónomo de México, 1994

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## Memberships

Co-Chair, Mexico Committee American Bar Association

Member, Asociación Nacional de Abogados de Empresa (ANADE)

Member, International Bar Association (IBA)

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## Accolades

"[F]ocuses his infrastructure work on energy, natural resources and water projects. Market commentators highlight his appreciation of the client's needs."

*Chambers and Partners 2015*

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"[P]articipated in the main milestones of the Mexican legal framework regarding oil and gas."

*Chambers and Partners 2015*

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"[V]ery accessible, diligent and with an incredible level of knowledge and business understanding. He's always capable of providing new ideas and alternative solutions."

*Chambers and Partners 2015*

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