

## Exits

Exiting investments in portfolio companies is all about timing and returns. Every exit is important, both for your return today and your track record tomorrow. Your return can impact your ability to attract investors and raise future funds.

We advise sponsors on this exit process whether it takes the form of an IPO, trade sale, secondary buyout, or leveraged recapitalization. We help you structure the exit, mitigate the associated liabilities and risks, and navigate any regulatory hurdles to get to close. Our private equity lawyers leverage the full capabilities of Hogan Lovells to help you devise the best plan for your exits including any "dual track" exits you decide to implement.

### Representative experience

Advised Investindustrial on the disposal by Investindustrial Group and KKR of Avincis Group to Babcock International Group PLC for an enterprise value of €2bn.

We advised affiliates of ACON Investments on the sale of its portfolio company Fairway Media Group to an affiliate of GTCR.

We advised EQT on the sale of Blizoo Macedonia and Blizoo Bulgaria to Telekom Austria.

We advised Navis on its sale of Mentor Media in Singapore.

### Latest thinking and events

#### Blog Post

Expect the unexpected: a year of change leading to

### Contacts

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### Practices

Private Equity

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opportunity and optimism in private equity

[Blog Post](#)

Open for business – private equity investment in the Vietnamese retail sector