

Liang Xu

Partner

Beijing

Biography

Working as a bilingual lawyer, Liang Xu has advised on many cross-border M&A transactions, both for Western corporations doing business in China, as well as Chinese enterprises (including SOEs and private companies) looking to expand and invest in global markets.

His practice encompasses a variety of industries, including technology, automobile, manufacturing, energy, real estate, entertainment, educational and others. He has vast experience working with Chinese companies both as clients and as opponents, and is skilled in bringing the two sides of a dispute/transaction to a negotiated deal.

Prior to joining Hogan Lovells in 2004, Liang was an in-house counsel with China Eastern Airlines Corporation Limited based in Shanghai.

Liang initially focused his practice on joint ventures, private equity and direct foreign investment matters for multinational clients.

In recent years, with more and more Chinese companies going global, he has developed skills in advising and guiding Chinese companies through the Western style deal process, which is complicated for players from China who typically have insufficient global experience.



Phone

+86 10 6582 9488

Fax

+86 10 6582 9499

Email

liang.xu@hoganlovells.com

Languages

English
Chinese

Practices

Commercial
Corporate
Education
Gaming Law
Insurance
Mergers and Acquisitions
Privacy and Cybersecurity

Industries

Liang Xu is qualified in China and the New York State in the U.S., and is nominated as one of the Chambers Global leaders in the field of Corporate/M&A in China.

Representative experience

Representing Jiangsu Jinsheng Industrial Co., Ltd. in its US\$ 1.5 billion reverse takeover of a Chinese public company, injecting global assets from 12 jurisdictions.

Representing a leading US technology company in connection with its regulatory and corporate transactions in China.

Representing China Rail in relation to its investments and acquisitions in Italy, Germany and South Africa.

Representing Guangzhou Automobile Group Co., Ltd. in its US\$ 100 million investment in Uber China and related restructuring.

Representing Chinese investors including the Landbridge Group in acquisition of port assets in Panama for an undisclosed amount.

Representing China Cinda on the acquisition of a real estate development project in Beijing for US\$1.6bn.

Representing a China based private equity fund in its proposed US\$320m investment in a Hollywood movie studio.

Representing a major Chinese e-commerce company in relation to its joint venture in Southeast Asia.

Representing KPP in relation to its US\$650m acquisition of selected assets from Eastman Kodak Company, including assets and entities in China.

Representing TE Connectivity in its acquisition of two private Chinese companies in Xiamen.

Representing Texas Instruments in acquiring a major Chinese semiconductor manufacturing facility in Chengdu.

Automotive and Mobility

Education

Insurance

Life Sciences and Health Care

TMT

Areas of focus

Cross-border Mergers and Acquisitions

Hogan Lovells China Desk

Hostile Takeovers and Takeover Defense

Joint Ventures and Strategic Alliances

M&A and Joint Ventures

Manufacturing

Public Company Mergers and Acquisitions

Pharmaceuticals and Biotechnology

Raising Equity Capital

Special Committee and Independent Director Representations

Automotive Regulatory

Rail

Education and admissions

Representing ALSTOM in the public takeover of Wuhan Boiler, a company listed on Shenzhen Stock Exchange.

Representing global company Actavis in its acquisition and disposal of several pharm manufacturing facilities in China.

Representing a leading global English language training provider on the cooperation with Chinese partners to establish JV educational operations in China.

Representing a major Chinese state-owned enterprise in its proposed US\$ 2 billion investment in a Canadian mining company.

Latest thinking and events

- Hogan Lovells Publications
 - Global Media, Technology and Communications Quarterly - Autumn 2019
- Hogan Lovells Publications
 - The Foreign Investment Law gets wings: draft implementation regulations released for public consultation *Corporate Alert*
- Sponsorships and Speaking Engagements
 - Autonomy & The Urban Mobility Summit
- News
 - China implements new foreign exchange rules in the Free Trade Zones
- ■ Investing in China's TMT sector: What you need to know?
- Hogan Lovells Publications
 - China updates negative list and encourages sector catalogue for foreign investments: a step in the right direction *International Trade and Investment Alert*

Education

LL.B., Peking University

LL.M., University of Washington in Seattle

Memberships

New York State Bar Association

Bar admissions and qualifications

People's Republic of China

New York
