

# Guillermo González Frankenberger

Partner  
Monterrey

## Biography

Guillermo Gonzalez has more than 20 years of experience in M&A, real estate, corporate governance, commercial, and corporate matters. He also has broad transactional-related labor experience.

His constructive negotiating and problem-solving approach benefits clients in commercial and industrial real estate sectors. His experience in cross-border and restructurings transactions includes specific knowledge in the maquiladora and automobile sectors.

He has led negotiations on restructurings, start-up operations, and acquisitions, including for family-owned businesses.

Guillermo joined Barrera, Siqueiros y Torres Landa (now Hogan Lovells BSTL) in 1995 and has been a partner since July 2009.

He is a member of the Mexican Bar Association and of the US-Mexico Bar Association, as well as a professor at the *Facultad Libre de Derecho de Monterrey*.

## Representative experience

Leading counsel in Mexico for the acquisition of Radar Industries Inc., by Shiloh Industries Inc.



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## Languages

English  
Spanish

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## Practices

Commercial  
Corporate Governance  
Real Estate  
Real Estate Finance  
Latin America Regional Practice

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Co-counsel in Mexico representing Affinia Group in the sale to Mann + Hummel

Co-counsel in Mexico representing Pamplona Capital Management in the acquisition of BBB Industries LLC and later financing for the transaction.

Advising Allegion PLC in Mergers & Acquisitions transactions.

Representing trust vehicles (issuers of Certificate of Development Structured Equity Certificates) in the acquisition of real estate facilities.

Advised and led various negotiations on restructurings, start-up operations, and acquisitions including, among others, those for Affinia and Mann.

Advising a major industrial park developer in the negotiation for the creation of an Industrial Park in Aguascalientes, Mexico.

## Awards and rankings

- Corporate / M&A Monterrey, *Chambers Latin America*, 2020
- Corporate/M&A, Up-and-Coming Individual, *Chambers Latin America*, 2010

## Latest thinking and events

- Hogan Lovells Publications
  - Mexico | COVID-19 | Technical Guidelines for the Reopening of Economic Activities are issued
- Hogan Lovells Publications
  - COVID-19 | Update - Health Ministry announces requirements for reactivating operations in Mexico of companies in the construction, mining, and manufacture of transportation equipment industry
- Hogan Lovells Publications
  - COVID-19 | Health Ministry announces reopening strategy for social, educational, and economic activities in Mexico

## Industries

Automotive  
Real Estate

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## Areas of focus

Real Estate Development

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## Education and admissions

### Education

Law Degree, Universidad Anáhuac del Norte

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## Memberships

Member, Mexican Bar Association (Barra Mexicana Colegio de Abogados)  
Mentor and Member, New Ventures Mexico Monterrey's Board

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## Accolades

"[He] works as hard and as long as it takes to accomplish a client's goals — he fulfilled all our expectations."

*Latin America's Leading Lawyers for Business, The Client's Guide*  
2010

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- Hogan Lovells Publications
  - How can COVID-19 affect real estate activity in Mexico?
- Hogan Lovells Engage
  - Blockchain: understanding smart contracts
- Insights
  - Blockchain: understanding smart contracts