

## Telehealth Services

Increasingly, health care services are conducted via telehealth technologies rather than only through face-to-face interactions. Providers, third-party payers, and manufacturers of health technologies need to understand the complex federal and state legal issues that could arise when services are delivered through telehealth interactions.

Our comprehensive health regulatory practice advises health care providers, payers, telehealth companies, and others in navigating the maze of federal and state rules, and evolving coverage and reimbursement policies, that may apply to telehealth devices and services.

We advise clients on store-and-forward technologies, real-time telehealth interactions between patients and health care providers, and using remote monitoring, each of which is subject to various regulatory schemes. Additionally, we have experience incorporating these rules into agreements that may involve multiple jurisdictions and parties.

Many of our lawyers previously served as federal and state health care regulatory agency officials or as elected officials in Congress and legislatures. This means we intimately understand the policies and players involved in developing, implementing, and enforcing telehealth regulation, and can track and advocate for changes on your behalf.

### Representative experience

### Contacts

**Craig H. Smith,**  
Miami

**Brooke Bumpers,**  
Washington, D.C.

**William F. Ferreira,**  
Washington, D.C.

**Cybil Roehrenbeck,**  
Washington, D.C.

---

### Practices

Medical Device and  
Technology Regulatory  
Health

---

Advising multiple clients on the use of telehealth and other digital health applications to monitor COVID-19 patients in their homes.

Advised a health plan regarding state licensure requirements applicable to health professionals at a call center responding to patients in multiple states.

Advised a national health care company on applicable laws and regulations for delivery of physician visits and consultations over the internet.

Helped a trade association assess and advise its members on using telehealth technologies to provide certain services reimbursed under a bundled payment system.

Advised on various regulatory aspects of international telemedicine, including cross-border health care, data privacy, and medical device aspects.

Tracked and interpreted changes in Medicare coverage of telehealth services.

Assessed fraud and abuse considerations related to financial relationships between parties offering telehealth referrals.

Advised private equity and venture capital funds on the regulatory risks of investing in businesses focused on delivering telehealth.

## Latest thinking and events

### Published Works

2021 Chambers Global Practice Guide in Life Sciences  
*Chambers Global Practice Guide*

### Media Mention

Telehealth gets its closeup  
*Reuters Legal News*