

## Julio Zugasti

Associate  
Mexico City

### Biography

Julio Zugasti advises on compliance matters and government contracts, helping clients look for opportunities. He has represented foreign and national clients involved with extensive public procurement procedures and administrative matters at all levels of government.

Julio also helps clients facing significant legal challenges, with a focus on internal investigations involving white collar issues. Julio has experience working on corporate matters, which helps him understand opportunities for clients within compliance matters. Julio sees how contracts, anti-corruption issues, and general business matters affect one another.

Julio has helped clients resolve contract enforcement problems as painlessly as possible and has improved relationships between clients and public entities, when applicable.

Julio is also involved with aviation matters, including advising aeronautics companies regarding aircraft transactions (e.g., purchase and lease operations) and regulation procedures with the Mexican aviation authorities, among other public entities. Julio also advises clients on all kinds of unmanned aircraft systems related developments in Mexico.

Julio is dedicated to giving back to his community and



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### Languages

Spanish  
English  
German

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### Practices

Government Contracts  
Investigations, White Collar, and Fraud  
Administrative and Public Law  
Aviation Law  
Latin America Regional Practice

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### Areas of focus

has participated in activities in support of the Community Investment Program of the Mexico City office.

## Representative experience

Advised a worldwide IT company on a major government contract procedure with the Ministry of Finance.

Represented various transportation companies in the public procurement procedures regarding Mexico City rail transportation.

Involved with the analysis of implementing a major program with the use of drones.

Performed various sensitive internal investigations for different sized companies.

## Awards and rankings

- ITESM Academic Business Award, 2013

Bribery and Corruption

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## Education and admissions

### Education

Masters in Economic Law,  
Universidad Panamericana, 2018

Course on Anti-corruption Law,  
Universidad Panamericana, 2018

Course on Anti-corruption Law,  
International Chamber of  
Commerce, 2017

Course on Corporate Law,  
Universidad Iberoamericana, 2014

Seminar on Aviation, Instituto  
Tecnológico Autónomo de México,  
2014

Law Degree, Instituto Tecnológico y  
de Estudios Superiores de  
Monterrey, 2013

Studies in Human Rights, Åbo  
Akademi University, 2011

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## Memberships

Member of the International  
Chamber of Commerce

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## Bar admissions and qualifications

Mexico

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