

## Adam J. Berry

Senior Associate  
Washington, D.C.

### Biography

Adam Berry counsels clients on international trade and investment matters. He regularly advises clients on licensing, enforcement, and compliance matters before the U.S. Treasury, Commerce, and State Departments.

Adam focuses on the intersection of economic sanctions and export controls, and assists clients on coping with the complex, interlocking regulatory regimes governing trade with countries such as Cuba, Iran, North Korea, Sudan, Syria, and Russia/Crimea. With a focus on the life sciences, telecommunications, and industrial sectors, he helps clients translate their regulatory obligations into practical guidance.

While in law school, Adam was an intern at the Office of Chief Counsel in the U.S. Treasury Department's Office of Foreign Assets Control (OFAC), where he worked on a number of licensing and enforcement matters involving Cuba and Iran, among other nations, and sanctions programs including terrorism, narco-trafficking, and transnational criminal organizations.

Before law school, Adam earned a D.Phil. (Ph.D.) at Oxford University, focusing on modern Iranian history. During his time in graduate school, Adam worked as an independent consultant to both the UK's Foreign and Commonwealth Office and the U.S. Department of



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### Languages

Farsi Persian  
Arabic

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### Practices

International Trade and Investment

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### Industries

Life Sciences and Health Care  
TMT  
Diversified Industrials

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### Areas of focus

Anti-boycott Compliance

Defense.

## Representative experience

Advises medical device and pharmaceutical companies in obtaining licenses for economic sanctions programs, including Cuba, Iran, Sudan, Syria, and Russia/Crimea.

Counseled several automotive companies on compliance with Iran sanctions and U.S. de minimis rules regarding foreign-made automobiles.

Develops compliance programs for companies regarding cross-border research and development.

Represented multiple companies seeking removal from the Bureau of Industry and Security's Entity List.

Counseled aerospace companies regarding Customs classification matters.

Assists companies with voluntary disclosures to the Bureau of Industry and Security and the Office of Foreign Assets Control.

## Latest thinking and events

- Insights
  - BIS tightens export control rules restricting Huawei's access to certain foreign-produced items
- News
  - U.S. government adds 60 parties to Entity List including Chinese, Hong Kong, and Russian entities
- Analysis
  - OFAC sanctions Xinjiang Production and Construction Corps and related individuals
- Hogan Lovells Publications
  - DOE identifies foreign adversaries, seeks input on securing the U.S. bulk-power system
- Hogan Lovells Publications
  - President issues executive order eliminating Hong Kong's preferential treatment *International Trade*

Anti-money Laundering

Export Controls

Sanctions

Medical Devices

Customs and Import Compliance

Technology Transfer, Deemed Exports, and University Based Fundamental Research

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## Education and admissions

### Education

J.D., Harvard Law School, magna cum laude, 2014

D.Phil., University of Oxford, St Antony's College, 2013

M.St., University of Oxford, St Antony's College, with distinction, Marshall Scholar, 2008

M.A., University of Birmingham, with distinction, Marshall Scholar, 2007

B.A., Emory University, with highest honors, 2006

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## Bar admissions and qualifications

District of Columbia

Maryland

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*Alert*

- Hogan Lovells Publications
  - Hong Kong Autonomy Act: new sanctions law signed by the president in response to Hong Kong National Security Law