

## Erdenedalai Odkhuu

Associated Partner

Ulaanbaatar

### Biography

Mongolian associated partner Erdenedalai Odkhuu provides strategic legal advice, practicing mainly in the evolving and highly demanding sectors of telecommunications, energy and renewable energy, infrastructure, petroleum, and finance.

Before practicing law, he worked as chief counsel of a foreign-invested financial holding company, as a consultant to the International Finance Corporation, and a project manager of the award-winning project in financial sector jointly implemented by the government of Mongolia and the World Bank, and a legal adviser to the Ministry of Finance of Mongolia.

He advises clients on negotiation, competition, and regulatory mergers and acquisitions, as well as financing and security, restructuring, licensing, and compliance, with particular emphasis on issues that may arise in Mongolia. After many years practicing not only law, but also undertaking various other duties such as project management, public administration, board directorship, and in-house legal duties in Mongolia, Erdenedalai understands not only legal challenges, but also political, economic, and business-related risks.

As such, he provides strategic as well as legal advice. Erdenedalai has been involved in many high-profile,



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### Languages

English  
Mongolian

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### Practices

Business Restructuring and  
Insolvency

Business Structures

Capital Markets

Communications, Internet, and  
Media

Complex Contracting

Corporate

Corporate and Shareholder  
Litigation

large, ground-breaking deals in Mongolia. Erdenedalai was educated in Mongolia, Japan, and the United Kingdom, and is admitted as a lawyer and advocate in Mongolia. He speaks Mongolian and English.

## Representative experience

Assisting the Government of Mongolia with its strategic project to build a hydro power plant in the amount of US\$ 827m.

Advising on several ongoing infrastructure projects in Mongolia.

Advising a telecommunication group of companies in relation to their internal restructuring.

Acting for leading Mongolian mobile telecommunications provider, on various regulatory, corporate and commercial matters related to its business in Mongolia.

Advising companies on various regulatory, administrative and competition law matters.

## Latest thinking and events

- Publications
  - The Petroleum Regime - Mongolia
- Hogan Lovells Publications
  - Hogan Lovells Mining Newsletter - November 2014 *Mining Newsletter*
- Sponsorships and Speaking Engagements
  - Invest Mongolia 2014 Conference
- Hogan Lovells Publications
  - Mongolia's 100 day plan: Legal developments
- Hogan Lovells Publications
  - Mongolia revises its legal framework for the petroleum sector
- Sponsorships and Speaking Engagements
  - [Speaking Engagement] Hogan Lovells' Ulaanbaatar

Corporate Governance

Energy Regulatory

Financial Services

Government Relations and Public Affairs

Infrastructure, Energy, Resources, and Projects

Insurance

International Arbitration

International Trade and Investment

Investment Funds

Litigation Services

Marketing and Advertising

Mergers and Acquisitions

Private Equity

Public Procurement

Real Estate

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## Industries

Automotive and Mobility

Energy and Natural Resources

Financial Institutions

Insurance

Real Estate

TMT

Diversified Industrials

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## Areas of focus

Co-investments

Dealing with Financial Services Regulators

partner Michael Aldrich and associate Erdenedalai  
Odkhuu will speak at Invest Mongolia Tokyo

Debt Funds

Disclosure and Reporting  
Obligations

IERP Dispute Resolution

Engineering, Procurement,  
Construction, and Supply Chain

Hedge Funds

Infrastructure Funds

Institutional Investors

Insurance and Reinsurance  
Arrangements and Finance

Legislation

Manufacturing

Organizational Governance and  
Financial Institutions

Outsourcing

PPPs (including P3 and PFI) and  
Government Contracts

Private Equity and Venture Capital

Procurement

Project Finance, DFI, ECA, and  
Sovereign Wealth Finance

Public International Law

Real Estate Funds

Authorizations and variations of  
permission

Technology Contracts

Broadband, Internet, and  
E-commerce

Company Formation

Content Licensing, Distribution, and  
Carriage

Convertible Debt Offerings

## Education and admissions

### Education

BA in International Law, National University of Mongolia

Master of Laws, University of Warwick

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