

Clifford D. Stromberg

Partner

Washington, D.C.

Biography

Cliff Stromberg is widely recognized as a national leader in negotiating complex transactions for academic medical centers, hospitals, managed care organizations, and other health care clients. He is a trusted advisor to boards and management in conceptualizing deal options and assessing the pros and cons of different moves in the market. He finds creative solutions and knows how to both negotiate hard and "get to yes."

He and his team have closed tens of billions of dollars of health care deals in recent years. They have advised more than half of the leading academic medical centers in the nation – both public and private – and more than a dozen state and local governments on major strategic transactions. Cliff and his team can offer clients insights into best practices and emerging trends. They serve as an efficient "SWAT team," bringing together legal experience and knowledge across all the operational areas embedded in a complex deal. They help clients realistically assess what works and what doesn't, and how best to secure their goals.

Cliff also knows the expanding world of managed care, population health, accountable care organizations, and clinically integrated networks. His prior experience in government and his roles in creating, selling, combining, and restructuring managed care plans



Phone

+1 202 637 5699

Fax

+1 202 637 5910

Email

clifford.stromberg@hoganlovells.com

Practices

Health Law

Industries

Life Sciences and Health Care

Areas of focus

Hospitals and Health Care Providers

Education and admissions

Education

enable him to help clients stay ahead of the curve in this arena.

According to *Chambers USA 2017*, "Interviewees describe Cliff Stromberg as an extraordinary, almost unique resource in terms of his ability to help... think things through and get things done. He frequently advises on high-value transactions."

The Financial Times, in naming Hogan Lovells as one of the "most innovative" law firms, cited as one example Cliff's ability at "managing complexity and scale" in a large hospital transaction.

Representative experience

Counsel to the University of Minnesota in creating a "joint clinical enterprise" with Fairview Health Services.

Counsel to Vanderbilt University in spinoff of the entire Vanderbilt University Medical Center.

Transaction counsel in the combination of Wake Forest Baptist Medical Center and Atrium Health.

Counsel to University of California on several hospital transactions.

Representing Penn State Hershey in an innovative joint venture with Highmark.

Counsel to University of Colorado Health in creating joint operating agreement with PVHS, and in acquiring (by lease) Memorial Hospital.

Counsel to Saint Louis University in purchasing its hospital back from Tenet and merging it with the SSM Health System.

Counsel to Georgetown University in its merger into MedStar Health.

Sale of Holy Spirit Health System to Geisinger Health Services.

Sale of Hamot Medical Center and Altoona Regional

J.D., Harvard Law School, Board of Editors, Harvard Law Review, 1974

B.A., Yale University, summa cum laude, Phi Beta Kappa, National Merit Scholarship, 1971

Memberships

Former Chair, Working Group on Health Care Reform, ABA

Former Governing Board Member, Forum Committee on Health Law, ABA

Former Advisory Committee Member, Governmental Affairs, ABA

Former Chair, Section of Civil Liberties and Social Justice, ABA

Former State Membership Chairman, District of Columbia, ABA

Life Fellow, American Bar Foundation

Member, American Health Lawyers Association

Member, National Association of College and University Attorneys

Bar admissions and qualifications

District of Columbia

Healthcare to UPMC.

Restructuring of the Health Alliance of Greater Cincinnati.

Counsel to Emory Healthcare on a variety of transactions.

Purchase of three hospitals by the State University of New York (SUNY) system.

Negotiating the combination of Albert Einstein Healthcare Network and Jefferson Health.

Restructuring of the Nebraska Medical Center.

Counsel to University of Mississippi on several hospital transactions.

Advising a large health system on creating clinically integrated networks in a number of states.

Creation of a managed care company in Hawaii; sale of an HMO in Indiana, sale of a health plan in Connecticut, purchase of a health plan in West Virginia.

Awards and rankings

- Healthcare: Service Providers, Hall of Fame, *Legal 500 US*, 2018-2019
- Healthcare (District of Columbia), *Chambers USA*, 2017-2019
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2017-2020
- Healthcare: Service Providers, Leading Lawyer, *Legal 500 US*, 2013-2018

Latest thinking and events

- Press Releases
 - Hogan Lovells represents Howard University in new hospital management services agreement with Adventist HealthCare
- Press Releases

- Hogan Lovells advises Beaumont Health on acquisition of Summa Health
- Awards and Rankings
 - Hogan Lovells continues growth and recognition in 2019 Legal 500 U.S. rankings