

## Kathleen A. Peterson

Counsel

Washington, D.C.

### Biography

For almost two decades, Kathleen Peterson has focused on delivering practical legal advice to help life sciences clients achieve their business goals while complying with complex government price reporting requirements.

Whether a company is a small biologic manufacturer preparing to launch a first product, or an established pharmaceutical manufacturer with a portfolio of marketed drugs, Kathleen assists in analyzing, explaining, and implementing complicated price reporting requirements applicable to commercial drug and biologic products, such as those under the Medicaid Drug Rebate Program, the 340B Drug Discount Program, and Medicare Part B. Kathleen also has experience analyzing fraud and abuse, managed care contracting, and Medicare Part D issues, and she has served as in-house counsel to a pharmaceutical manufacturer.

Kathleen draws on her significant cross-industry experience when reviewing detailed government pricing methodologies and assumptions, as well as when helping clients understand government pricing implications of business proposals (such as commercial discounting strategies, value-based arrangements, and patient programs). She is also a key strategic resource to life sciences companies interpreting and analyzing government drug pricing policy proposals and



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### Practices

Health

Pharmaceuticals and Biotechnology  
Regulatory

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### Industries

Life Sciences and Health Care

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### Areas of focus

Pharmaceuticals and Biotechnology  
Cell, Tissue, and Gene Therapies

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### Education and admissions

### Education

legislation. Kathleen is frequently sought out as a public speaker on government pricing issues and has written a number of related client publications and articles.

## Awards and rankings

- Healthcare Pricing Reimbursement, *LMG Life Sciences Star*, 2012-2017
- Rising Star (Washington, D.C.), *Super Lawyers*, 2014-2015

## Latest thinking and events

- News
  - MDRP multiple best prices option and territory exclusion update plus Part B discarded drug refund
- News
  - U.S. House passes drug pricing legislation
- News
  - MDRP and 340B: Updates from last week
- News
  - 2020 final price reporting developments: stimulus legislation, 340B contract pharmacy Advisory Opinion
- News
  - MDRP: CMS Final Rule on value-based purchasing, line extension definition, PBM accumulator programs
- News
  - 340B Program: HRSA Issues Administrative Dispute Resolution Final Rule

J.D. with honors in health law,  
Boston University School of Law,  
2000

B.A., State University of New York at  
Geneseo, 1997

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## Memberships

Member, American Health Lawyers  
Association

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## Bar admissions and qualifications

District of Columbia

Maryland

Ohio

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