

## Ulrike Janssen

Senior Associate

Munich

### Biography

Ulrike Janssen has more than 10 years' experience in advising on all aspects of real estate. She focuses on the special property "hotel" and is well-experienced in the corporate law and retail property sectors. Ulrike is a member of one of the largest "hotel-teams" in Germany with a focus on the draft, negotiation, conclusion and ongoing consulting of hotel lease and tenancy agreements as well as the purchase and sale of single hotels or portfolios.

Ulrike is renowned to clients for her persistence used with diligence and accuracy in order to single-mindedly develop and enforce creative and practicable solutions for her clients without losing time efficiency.

Besides hotel lease and tenancy agreements, Ulrike advises on all aspects of agreements to be concluded in connection with hotel property, e.g. inventory agreements and security agreements. Issues subject to corporate law are brought to Ulrike's attention as well as all problems arising from the day-to-day management of properties (hotels, retail, logistic etc.) and planned new retail lease agreement or real estate transactions.

Since the beginning of her professional career in 2002 at a competitor law firm, Ulrike has been advising national and international clients. She joined Hogan



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### Languages

English  
German

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### Practices

Real Estate

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### Industries

Real Estate

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### Areas of focus

Hotels and Leisure  
Real Estate Development

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Lovells in 2007. Ulrike studied in Trier from 1995 until 2000 followed by her legal traineeship (Referendariat) at the Higher Regional Court in Koblenz from 2000 until 2002.

## Representative experience

Advising Deutsche Bahn on the disposal of Aurelis Real Estate GmbH & Co. KG.

Consulting various foreign investors during the acquisition of retail portfolios.

Advising a real estate fund on the sale of a real estate portfolio in a bidding process for more than €600m.

Advising a real estate fund on the sale of a shopping center in Mainz.

## Latest thinking and events

### ■ Press Releases

- Hogan Lovells advises Vienna House on the expansion of its hotel portfolio

## Education and admissions

### Education

Second State Exam in Law, State of Rhineland-Palatinate, 2002

First State Exam in Law, Trier University, 2000

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