

Richard Hayes

Partner
Sydney

Biography

Richard Hayes is an international finance lawyer based in our Sydney office, where he focuses on acquisition finance, funds finance, and general corporate finance.

With over 20 years' experience gained at leading firms in London, New York, and Sydney, his clients know they have a senior partner on board who knows what it takes to get the toughest and most complex jobs done - on time and without any nasty surprises.

Richard's clients include global investment banks, commercial banks, debt funds, and other lenders, as well as private equity and other investment firms and corporations.

His practice includes refinancings, restructurings, recapitalisations, and work-outs.

Richard is a regular presenter and guest lecturer on banking-related issues, has published various articles, and co-authored the chapter on Intercreditor Issues in *Australian Finance Law*.

Richard is admitted in Australia, England, and New York and is consistently rated as a leading individual in legal directories including *Chambers Global* and the *Legal 500*.

Representative experience



Phone

+61 2 9093 3511 / +61 404 972 197

Fax

+61 2 9093 3559

Email

richard.hayes@hoganlovells.com

Languages

English

Practices

Investment Funds

Private Equity

Leveraged and Acquisition Finance

Trade and Export Finance

Industries

Financial Institutions

Areas of focus

Advising an international syndicate of banks on the US\$1 billion financing for the acquisition of Bellamy's Organic by China Mengnui Dairy Company Limited.

Advising Partners Group on a US\$1.4bn funds financing facility provided by an international syndicate of banks for its Global Infrastructure Funds.

Advising J.P.Morgan on an A\$735m financing for InfraBuild Australia comprising an A\$250m asset-based revolving facility and US\$325m senior secured bond issuance.

Advising Swissport on the €325m Term Loan B financing of the acquisition of Aerocare from Archer Capital.

Advising a global private equity firm on the financing of its bid for Metronode Data Centres.

Advising an international syndicate of banks on the financing of a Chinese sponsor's bid for I-MED Networks (Australia's largest radiology business).

Advising on first ever Australian dollar denominated and Australian law governed Term Loan B facility for Iron Mountain's acquisition of Recall Australia.

Advising QIC on the debt financing of its Global Infrastructure Fund, secured by capital commitments of institutional investors of A\$1.75bn.*

Advising Barclays on an A\$900m financing of a joint venture between Apollo and Leighton Holdings. This included the first-ever A\$ denominated Term Loan B facility.*

*Matter handled prior to joining Hogan Lovells.

Awards and rankings

- Banking & Finance: Acquisition Finance (Australia), *Chambers Asia-Pacific*, 2013 - 2019
- Banking & Finance: Acquisition Finance (Australia), *Chambers Global*, 2017-2019

Buy Outs

Debt Funds

Distressed Asset Management, Refinancing, and Restructuring

Hedge Funds

Loan Portfolio and Distressed Debt Transactions

Private Equity and Venture Capital Fund Finance

Education and admissions

Education

Bachelor of Commerce (Finance) and Law, University of New South Wales, Australia

Memberships

Law Society of England and Wales

Law Society of NSW

New York State Bar

Bar admissions and qualifications

Australia

Solicitor, England and Wales

New York

Court admissions

Supreme Court of New South Wales

- Banking, Notable Practitioner, *IFLR1000*, 2019-2020
- Leading Individual: Banking and Finance, *Legal 500 Asia Pacific*, 2016-2019
- Banking and Finance Law, Private Equity Law, *Best Lawyers Australia*, 2016-2020

Latest thinking and events

- Media Mention
 - Cov-lite loans push up tech companies down under
- Hogan Lovells Publications
 - Financing the future: the expanding role of private debt in Asia
- Hogan Lovells Publications
 - Private credit: the rise of direct lenders and alternative funding structures *Lev Fin Spin*
- Press Releases
 - Hogan Lovells, acting for Partners Group, closes letter of credit financing to support the construction phase of its investment in the Murra Warra Wind Farm, one of the largest in the Southern Hemisphere
- Hogan Lovells Events
 - FIS Summit Series: Asia
- Press Releases
 - Hogan Lovells closes two financing transactions this week for Tanarra Credit Partners, a newly established debt fund investing in senior and mezzanine loans across Asia-Pacific

High Court of Australia
England and Wales
New York Supreme Court

Accolades

"He does a good job for his clients, is talented and engages well."

Chambers 2016

"Is widely recognised for his acquisition finance expertise."

Chambers 2016

"Very good at the big end of town"

Chambers 2016
