

## Marco Rota Candiani

Partner

Milan

### Biography

Marco is ranked as a Leading Individual by *Legal 500* which describe him as 'extremely good at running the show and shows great competence in all situations'. Whether we speak of pure M&A deals or Real Estate deals, clients can always rely on Marco's professional and problem-solving approach. Understanding client needs and all the peculiarities of their business is not just a priority for Marco, but a true vocation.

With over 25 years' experience, Marco is a transactional lawyer with broad experience in M&A, joint ventures and strategic alliances, advising Italian and foreign clients on domestic and cross-border deals. Through the years, Marco has gained extensive experience in the real estate sector assisting a number of institutional investors and he heads the Real Estate practice in Italy. He is dual qualified as a lawyer at the Milan Bar and as a solicitor in England & Wales, having spent part of his career working in the City.

Marco has been Managing Partner of the Milan office for 10 years.

### Representative experience

Advising a company vehicle of the Qatari ruling family on the acquisition of 2 five stars hotels in Italy

Assisting La Pusterla 1880, specialized in luxury



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### Languages

English  
Italian

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### Practices

Complex Contracting  
Corporate  
Corporate Governance  
Mergers and Acquisitions  
Real Estate

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### Industries

Real Estate

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packaging of perfumes and champagne, in the acquisition of a minority stake of Fancy Box

Advising BNL in relation to the setting up of a close-ended real estate fund by way of contributions of assets from institutional funds

## Awards and rankings

- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2019
- Commercial, Corporate and M&A, *Legal 500 EMEA*, 2018-2019
- Real Estate and Construction, Leading Individual, *Legal 500 EMEA*, 2018-2019
- Marco Rota Candiani is leading lawyer in Real Estate, *Legal 500 EMEA*, 2017
- Marco Rota Candiani receives glowing praise from clients, who say he "doesn't take untenable positions," is "very practical and business-minded" and "always remains calm under pressure.", *Chambers Europe*, 2015
- Marco Rota Candiani heads Hogan Lovells Studio Legale's 'very professional and particularly focused' real estate group, which fields 'absolute experts', *Legal 500 EMEA*, 2015
- Marco Rota Candiani is 'extremely good at running the show and shows great competence in all situations', *Legal 500 EMEA*, 2014
- Marco Rota Candiani is 'very experienced in real estate and M&A so he can handle all aspects of the transaction. He is also an amazing negotiator.', *Chambers Europe*, 2014
- Marco Rota Candiani wins plaudits for his tenacious and business-oriented approach., *Chambers Europe*, 2013

## Latest thinking and events

- ■ Hogan Lovells at MIPIM 2019

## Areas of focus

Corporate and Commercial Transactions

Corporate Occupiers

Real Estate Development

Real Estate Investment

Cross-border Restructuring and Insolvency

M&A and Joint Ventures

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Joint Ventures and Strategic Alliances

Hogan Lovells China Desk

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## Education and admissions

### Education

Law Degree, University of Milan

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## Bar admissions and qualifications

Milan

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## Accolades

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- Events
  - International Hotel Investment Forum 2019 (IHIF)
- Events
  - Italy inbound: look no further (Beijing)
- Events
  - Italy inbound: look no further (Singapore)
- Events
  - Italy inbound: look no further (Tokyo)
- Hogan Lovells Publications
  - Italy inbound: look no further

*Chambers Europe 2015*

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Legal 500 EMEA 2015: Marco Rota Candiani heads Hogan Lovells Studio Legale's 'very professional and particularly focused' real estate group, which fields 'absolute experts'.

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Marco Rota Candiani is 'extremely good at running the show and shows great competence in all situations'

*Legal 500 EMEA 2014*

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Marco Rota Candiani is leading lawyer in Real Estate

*Legal 500 EMEA 2017*

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