

## Dr. Carla Luh

Partner  
Hamburg

### Biography

Carla Luh focuses on infrastructure finance, project finance and PPP. She advises lenders, sponsors, borrowers and investors on a wide range of international and domestic transactions. With many years' experience in drafting and negotiating project finance documentation she is the right person for advice in relation to complex infrastructure and energy projects. She brings extensive experience in the following sectors: renewables (onshore and offshore wind, solar), roads and social infrastructure.

The international legal directory *Best Lawyers* includes her in the very few Best Lawyers 2014 and 2015 in "Project Finance and Project Development" in Germany.

Carla is highly recommended for the financing aspects of PPP, infrastructure and energy projects, with clients highlighting her "very strong negotiation skills". One client adds: "I appreciate her accessibility and preparation for difficult negotiations. She works quickly and to a high standard. I would also like to highlight how pleasant it is to work with her." (*Chambers Europe 2015*)

### Representative experience

Advising the Starwind Consortium on the project



### Phone

+49 40 419 93 0

### Fax

+49 40 419 93 200

### Email

[carla.luh@hoganlovells.com](mailto:carla.luh@hoganlovells.com)

---

### Languages

English  
German

---

### Practices

Energy Regulatory  
Financial Services  
Infrastructure, Energy, Resources,  
and Projects  
Leveraged and Acquisition Finance  
Transportation

---

### Industries

Diversified Industrials

financing of the offshore wind farm Yunlin.

Advising international debt funds on the mezzanine financing of a large retail property in Germany.

Advising the financing banks/investors of a sponsor on the ongoing series of A-models of the new generation.

Advising the financing banks on the refinancing of a waste-to-energy project.

Advising Northland Power on the acquisition and project financing of the offshore wind farm Deutsche Bucht.

Advising the offshore wind farm Merkur on project financing.

Advising a bank on the financing of offshore wind farm projects in Germany.

Advising DZ Bank AG on a leasing financing for the construction of a logistics center.

Advising Nord/LB on the financing of an onshore wind farm in Sweden.

Advising HSH Nordbank AG (now Hamburg Commercial Bank AG) on the financing of an onshore wind farm in Ireland.

Advising Dekabank on the refinancing of the PPP project Zeughausareal Burgdorf in Switzerland.

Advising the financing bank on the acquisition and refinancing of a portfolio of 18 wind farms.

## Awards and rankings

- Industry Focus: Energy, *Legal 500 EMEA*, 2019
- Public Sector: PPP, Next Generation, *Legal 500 EMEA*, 2019
- Carla is recognized in the Legal 500 2018 and 2019 ranking as the only lawyer in the financing sector as “Name of the Next Generation”, *Legal 500*, 2018/2019

Energy and Natural Resources

Financial Institutions

Insurance

---

## Areas of focus

Direct Lending

Distressed Asset Management, Refinancing, and Restructuring

Engineering, Procurement, Construction, and Supply Chain

M&A and Joint Ventures

Operation and Maintenance, Facilities Management, Services and Commercial

Power: Renewable Power

Power: Transmission, Storage, Sales, and Trading

Project Finance, DFI, ECA, and Sovereign Wealth Finance

Regulated Industries and Utilities

Secondary Markets and Secondaries

Automotive Regulatory

Rail

---

## Education and admissions

### Education

Second State Exam in Law, Regional Court of Mainz, 2009

First State Exam in Law, Johannes Gutenberg University Mainz, 2006

---

- Banking and Finance: Project Finance, Next Generation, *Legal 500 EMEA*, 2018-2019
- Public Sector: PPP, *Legal 500 EMEA*, 2018
- Carla Luh was included in the 2018 Edition of Best Lawyers™ in Germany for Project Finance and Development Practice, *Best Lawyers*, 2018
- Carla Luh was included in the 2017 Edition of Best Lawyers™ in Germany for Project Finance and Development Practice, *Best Lawyers*, 2017
- Carla Luh was included in the 2016 Edition of Best Lawyers™ in Germany for Project Finance and Development Practice, *Best Lawyers*, 2016
- Recommended lawyer for Project Finance and Development Practice, *Best Lawyers*, 2014/2015

## Latest thinking and events

- Hogan Lovells Publications
  - A Comparative Guide: Impact of COVID-19 on the Infrastructure and Energy Sector
- News
  - Effects of COVID-19 on facility agreements under German Law
- Press Releases
  - Hogan Lovells advises Hamburg Commercial Bank on project financing of Swedish onshore wind farm Målarberget
- Press Releases
  - Hogan Lovells advises consortium led by WTE Wassertechnik on major wastewater treatment plant project Umm Al-Hayman in Kuwait
- Brochures
  - International Project Finance - Make your deal a success with us
- Awards and Rankings
  - Best Lawyers™ Germany 2020: 86 Recognized Lawyers, five of them Lawyers of the Year

## Accolades

Carla Luh continues to enhance her growing reputation for projects matters. Her focus includes project financing advice on PPP projects, including the drafting and negotiation of financing agreements.

*Chambers Europe, 2016*

---

The "very skillful" Carla Luh advises lenders and sponsors on infrastructure and energy projects, particularly in renewable energy sector and motorway projects.

*Chambers Europe, 2017*

---

A client says: "Very strong negotiation skills." One client adds: "I appreciate her accessibility and preparation for difficult negotiations. She works quickly and to a high standard. I would also like to highlight how pleasant it is to work with her."

*Chambers Europe, 2015*

---