

Jacky Scanlan-Dyas

Partner

Tokyo

Biography

Jacky Scanlan-Dyas is the Regional Lead for Corporate in Japan. She joined Hogan Lovells London office in 2001 and, having had close ties with Japan throughout her life, moved to Tokyo to launch our Japan M&A transactions team in 2009. She now leads our M&A practice in Tokyo.

Jacky has over 23 years' cross-border transaction experience across the full range of structures, including M&A, investments, exits, joint ventures and complex commercial contracts.

Jacky's extensive international experience and results-orientated approach enables her to navigate cross-cultural issues that arise in multi-jurisdictional transactions. She advises major Japanese corporates and trading houses investing outside of Japan and has supported many international corporates investing and doing deals in Japan. She knows how to get deals done here, having lived in Japan for almost a third of her life.

The *Legal 500* says that she 'stands out as sharp and hardworking' and is 'a great asset to have involved in any deal' and as testament to this Jacky was presented with the "Person of the Year" award by the British Ambassador on behalf of the British Chamber of Commerce in Japan in 2016.

Jacky is admitted to practice in New Zealand and



Phone

+81 3 5157 8214

Fax

+81 3 5157 8210

Email

jacky.scanlan-dyas@hoganlovells.com

Languages

English

Practices

Business Structures

Commercial

Corporate

Joint Ventures

Mergers and Acquisitions

Private Equity

Industries

Automotive and Mobility

England and Wales. She received an LL.B. (Hons) and B.A. (Japanese) from Canterbury University in New Zealand in 1994 and is registered in Japan as a *gaikokuho jimusho bengoshi* (registered foreign lawyer).

Representative experience

Advising Applied Materials on its multibillion-dollar acquisition of Kokusai Electric's semiconductor manufacturing business in Japan

Advising Cornes Technologies in its acquisition of U.S. & Israeli tech companies in the lab-grown diamonds business

Advising Asahi Group Holdings, Ltd. on its acquisition of Fuller's Beer Business in the UK for £250m

Advising eBay on its acquisition of Giosis Pte Ltd's Japanese business, including the Qoo10 online shopping platform, for over US\$700m

Advising leading Japanese trading houses on numerous investment transactions in South East Asia, Latin America, India, the U.S., and Europe

Advising Salesforce in its acquisition of Datorama Inc., a marketing intelligence company with major offices in Tel Aviv and New York City

Advising a world-class automobile manufacturer on a US\$2bn entity restructuring project covering three continents (including Asia and Japan)

Advising a major U.S.-listed pharma company on the sale of manufacturing businesses in Japan and Europe via competitive auction processes

Advising various pharmaceutical, consumer products, R&D, and chemicals companies on their joint ventures in Japan

Awards and rankings

- Leading individual in Corporate and M&A, *Legal 500*

Diversified Industrials
Life Sciences and Health Care
TMT

Areas of focus

Automotive Regulatory
Bolt-ons
Buy Outs
Carve-outs, Spin-offs, and Split-offs
Chemical and Industrial Products and Services
Corporate and Commercial Transactions
Corporate Group Structures
Cross-border Mergers and Acquisitions
Exits
Joint Ventures and Strategic Alliances
Management Teams
M&A and Joint Ventures
Getting the Deal Through: Automotive 2019

Education and admissions

Education

Extra Mural Post Grad DipTJFL (Distinction), Japanese, Massey University, 1999

LLB (Hons), University of Canterbury, 1994

Asia-Pacific, 2019-2020

- The Best Lawyers in Japan, Corporate and M&A Law, *Best Lawyers*, 2019-2020
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2019
- Up and Coming, Corporate/M&A, *Chambers Asia-Pacific and Chambers Global*, 2014-2016
- "Person of the Year" at the British Business Awards, *British Chamber of Commerce in Japan*, 2016
- Leading individual in Corporate / M&A - International, *Chambers Asia-Pacific*, 2020

Latest thinking and events

- Hogan Lovells Publications
 - Diversified Industrials: Think Tech – Manufacturing Risks
- Hogan Lovells Publications
 - So you want to acquire a tech company? Three considerations for conglomerates *Diversified Industrials: Horizons*
- Hogan Lovells Publications
 - Diversified Industrials: Think Tech Podcast Series
- Hogan Lovells Publications
 - Japan's proposed revisions to the Foreign Exchange and Foreign Trade Act mark a significant shift in Japan's oversight of foreign investment *Corporate Alert*
- Published Works
 - Getting The Deal Through Automotive 2019 - Japan
- Published Works
 - Competition (private company acquisitions) Q&A: Japan *Thomson Reuters Practical Law*

B.A., Japanese, University of Canterbury, 1994

Memberships

Foreign Women Lawyers Association

Bar admissions and qualifications

Japan - Daiichi Tokyo Bar Association (Gaikokuho Jimu Bengoshi)

Solicitor, England and Wales

New Zealand

Accolades

"A truly first-class professional whose candour, industry and superb commercial advice put her skills much in demand. She played a key role in the majority of the team's most significant recent deals"

Chamber Asia Pacific

'Jacky Scanlan-Dyas concentrates on cross-border M&A and is recognised as a lawyer whose attention to detail is just right'

Chambers Asia Pacific

'Jacky Scanlan-Dyas is 'exceptional'; 'not only an extremely strong lawyer technically, but provides a level of

commercial understanding which
many private practice lawyers lack'

Legal 500

Jacky Scanlan-Dyas 'is very
responsive and has business
acumen combined with a deep
understanding of her clients'
business and industry'

Legal 500 Asia-Pacific 2019
