



## Robert M. Fettman

Counsel  
New York

### Biography

Robert Fettman speaks insurance. M&A, capital markets, financial distress workouts, reinsurance, corporate governance, and regulatory oversight of insurance are all corners of the insurance legal industry in which Robert is active.

Prior to joining Hogan Lovells, Robert was a member of the insurance transactional group of a major U.S. law firm where he worked on many of the largest Life and P/C insurance acquisitions (including the largest P/C acquisition in history), representing both U.S. and non-U.S. public and private companies within the insurance industry, as well as non-sector clients, including private equity firms and pension funds. Many of Robert's deals involved complex, cross-border insurance transactions and minority investments in insurance holding company systems.

Drawing on his experience from working with several renowned insurance regulatory practitioners early in his career, Robert regularly advises clients on insurance regulatory compliance, market conduct examinations, disciplinary proceedings, multi-state insurer and agency licensing, insurance product development, surplus lines, statutory investments, and transactions within insurance holding company systems. Clients also turn to Robert for advice on regulatory issues implicated by technological developments in the



### Phone

+1 212 918 3038

### Fax

+1 212 918 3100

### Email

[robert.fettman@hoganlovells.com](mailto:robert.fettman@hoganlovells.com)

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### Practices

Insurance  
Corporate Governance  
Financial Services  
Capital Markets

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### Industries

Insurance  
Financial Institutions

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### Education and admissions

### Education

insurance industry, including InsurTech, blockchain, and AI.

Robert's trajectory as both an insurance transactional lawyer and an insurance regulatory lawyer provides him with a highly distinctive skill set that has made him an invaluable resource to his clients.

Robert is an active member of the Committee on Insurance Law of the New York City Bar Association, and his articles on various insurance topics have appeared in *Bloomberg Law Reports*, *SNL Financial Insurance Daily*, and the *Insurance Advocate*.

## Representative experience

CF Corp's acquisition of Fidelity & Guaranty Life

Generali's sales of its US and UK non-life run-off portfolio to Compre Group

ACE Limited's acquisition of Chubb\*

CapSpecialty's renewal rights acquisition of Rockhill Insurance Group's environmental business

Allianz's sale of the personal lines insurance business of Fireman's Fund\*

Tokio Marine's acquisition of Delphi Financial and HCC\*

Swiss Re's sale of its US Admin Re holding company (REALIC) to Jackson National\*

AIG's sale of ALICO to MetLife\*

A sovereign pension plan investment board in its investment in a specialty P/C insurer\*

Lightyear Capital's acquisition of Southwest Insurance Partners\*

Pacific Life's purchase of the life retrocession business of Manulife Financial\*

IRB Brasil's sale of United Americas Insurance Company

J.D., Fordham University School of Law, 2005

B.S., Touro College, 1997

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## Memberships

Member, Committee on Insurance Law, New York City Bar Association

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## Bar admissions and qualifications

New York

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to Quest Group

\*Matter handled prior to joining Hogan Lovells.

## Awards and rankings

- New York Metro Rising Star, *Super Lawyers*, 2014-2016

## Latest thinking and events

- Hogan Lovells Publications
  - Insurance Horizons 2019
- Hogan Lovells Publications
  - A look at the impact and insurance regulatory challenges of InsurTech innovations, AI, machine learning, blockchain, and smart contracts
- Hogan Lovells Publications
  - NAIC forms working group to explore alternative restructuring mechanisms for insurers seeking to transfer blocks of business *Insurance Alert*
- Hogan Lovells Publications
  - Federal Reserve previews forthcoming insurance capital rules *Insurance Alert*
- Hogan Lovells Publications
  - NAIC Developing Best Practices for Regulatory Review of Predictive Models and Analytics in Rate Filings
- Hogan Lovells Publications
  - Game Changer: Oklahoma's new insurance business transfer law could set precedent for other states