

Kelly Tubman Hardy

Partner

Washington, D.C.

Baltimore

Biography

Kelly Hardy is skilled at recognizing and explaining differences between legal frameworks and helping clients manage their global legal needs. She has represented clients on matters throughout the world and in a broad range of industries, including manufacturing, life sciences, education, government contracting, and energy. She also heads the firm's global Consumer industry sector group.

A fluent Spanish and English speaker, with a particular focus on cross-border transactions, Kelly regularly advises clients on expansion into new markets, as well as non-U.S. clients on foreign direct investments into the United States. She also assists multinational clients with respect to corporate compliance and foreign subsidiary management.

Kelly has over 20 years' experience advising U.S. and global clients on mergers and acquisitions, joint ventures, strategic alliances, restructurings, post-merger integrations, corporate governance, and compliance in established and emerging markets throughout the world.

Kelly is extensively involved in civic and pro bono work, serving on the boards of Appleseed Mexico, the World Trade Center Institute, and SEED School of Maryland.



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Languages

English
Spanish

Practices

Business Structures
Commercial
Capital Markets
Corporate
Corporate Governance
Joint Ventures
Private Equity

She has been a visiting lecturer at several law schools in Mexico City.

Kelly has received the "Leadership in Law" award by *The Daily Record*, been named one of Maryland's Top 100 Women, been honored as an "Acritas Star" (2019), and ranked by *Chambers USA* (Corporate/M&A, Maryland, 2017-2019) and *Legal 500 Latin America* (Region-wide, 2014-2015).

Representative experience

Represented GP Strategies Corporation in the acquisition of RWD Technologies, Inc., a global consulting business, in numerous domestic acquisitions.

Represented West Pharmaceuticals, Inc. with its US\$173m tender offer to purchase Convertible Subordinated Debentures.

Led team representing S&P 500 company in management of global legal needs.

Represented UK-based manufacturing company in buyout of joint venture partner in Argentina.

Represented global chemical and plastics company in the structuring and negotiation of various joint venture and investment transactions.

Represented U.S. public company in multi-year post-merger integration project spanning the Americas, Europe, and the Middle East.

Represented Remedi Seniorcare in negotiation of a US\$300m equity commitment from Centerbridge Partners L.P.

Represent HRH Charles Prince of Wales' Prince's Rainforest Project in assessment of legal and regulatory frameworks in six Latin American countries.

Awards and rankings

Securities and Public Company Advisory

Mergers and Acquisitions

Industries

Consumer

Energy and Natural Resources

Life Sciences and Health Care

Aerospace, Defense, and Government Services

Areas of focus

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Joint Ventures and Strategic Alliances

Corporate Group Structures

Company Formation

Bolt-ons

Buy Outs

Exits

Retail and Consumer Goods

Special Committee and Independent Director Representations

Co-investments

Emerging Companies and Venture Capital

Oil and Gas: Pipelines and Midstream Facilities

Oil and Gas: Liquefied Natural Gas (LNG)

- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2018-2019
- Corporate/M&A (Maryland), *Chambers USA*, 2017-2019
- Corporate and M&A, *Legal 500 Latin America*, 2014-2015
- Leadership in Law, *The Daily Record*, 2014

Latest thinking and events

- Press Releases
 - Hogan Lovells advises Ahmed Seddiqi & Sons on their joint venture with Watchbox
- Hogan Lovells Publications
 - What's next? *Podcast*
- Hogan Lovells Publications
 - Consumer Horizons 2019
- Hogan Lovells Publications
 - Doing business in the United States – U.S. Consumer sector 2019
- Hogan Lovells Publications
 - Doing business in the United States
- Press Releases
 - Cross-border Consumer M&A finishes the year strong; premium brands target fast-growing Asian markets and pursue new business models

Pharmaceuticals and Biotechnology
Medical Devices

Education and admissions

Education

J.D., University of Maryland, with honors, Order of the Coif, 1996

M.B.A., University of Maryland, Robert H. Smith School of Business, 1996

B.A., University of Pennsylvania, cum laude, 1990

Memberships

Chairman of the Board of Trustees, SEED School of Maryland, Inc.

Board Member, Appleseed Mexico

Board Member, World Trade Center Institute, Inc.

Member, Maryland State Bar Association Business Law Council

Harvard Leadership Program, 2006

Bar admissions and qualifications

Maryland

District of Columbia

Accolades

"[B]usiness aware', 'pragmatic',

focuses on 'getting the business done', has 'a can-do, business-sensitive and proactive approach', and is able to 'negotiate very effectively in Spanish.'"

Legal 500 Latin America 2014

"Real breadth of knowledge of multijurisdictions and the ability to harness the large network of other attorneys - both inside her firm and outside."

Acritas Stars Survey

"[S]he is tireless and extremely talented; you can call her anytime about anything."

Chambers USA 2013

"She's very pragmatic and very well connected."

Chambers USA, 2019

Noted for her "sophisticated and loyal client base."

Chambers Global, 2019
