

## Steven N. Robinson

Partner

Washington, D.C.

### Biography

During Steve Robinson's career, he has thrived in the face of new challenges, whether in his role representing the government-in-exile of Kuwait following the invasion of Iraq, or working with the Russian state enterprise on the launch of the International Space Station, or developing a market-leading education practice in China.

Steve's comprehensive international experience advising clients on their most important projects around the world enables him to serve as a trusted advisor, assisting clients in achieving their objectives. From considering structures and strategies for entry into China's markets to working with clients on expanding their activity or achieving an exit, Steve's strong experience across a range of disciplines provides an experienced sounding board for clients.

Steve's core activities are advising corporate clients on capital raising, M&A, and ongoing operational issues. He applies his considerable deal-making skills to work with clients in the technology, education, life sciences, and real estate sectors, and he has developed a reputation for successfully advising clients in all these sectors. Steve is recognized as the leading education lawyer in China, building a market-leading practice that has worked with more than 100 education clients on their activities in China. He writes and speaks extensively



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### Languages

English  
Mandarin

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### Practices

Business Structures  
Capital Markets  
Commercial  
Complex Contracting  
Corporate Governance  
Education  
Gaming Law  
Investment Funds  
Mergers and Acquisitions

about the Chinese legal environment and its impact on foreign participants.

## Representative experience

Advising international universities on establishment of joint degree programs, formation of subsidiaries in China to conduct research activities in China, and regulatory compliance issues.

Representing Kingdom Holding Company, chaired by Prince Alwaleed of Saudi Arabia, in investor consortium acquiring US\$400m stake in largest internet consumer sales company in China.

Advising private equity fund clients and portfolio companies on capital investments, restructurings, issues among shareholders, and acquisitions and divestitures.

Advising several leading U.S. hospitals in connection with their collaborations with Chinese hospitals.

Advising top-tier UK firm on establishing luxury outlet shopping centers in China, corporate and commercial issues, and negotiation of lease documentation with various brand tenants.

Advised on the negotiating with the owner/developer of the Beijing Olympics Basketball Stadium on stadium management, and negotiation of the naming rights with MasterCard International.

Advising owners of a group of companies providing education services in China in context of offshore and onshore sale of business to renowned private equity firm.

Representing Anschutz Entertainment Group (AEG) in its negotiations to set up a joint venture with the Shanghai Oriental Pearl Group to manage the Mercedes Benz Arena.

## Awards and rankings

Private Equity

Real Estate

Investigations, White Collar Crime, and Fraud

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## Industries

Consumer

Education

Financial Institutions

Life Sciences and Health Care

Real Estate

TMT

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## Areas of focus

Hogan Lovells China Desk

Carve-outs, Spin-offs, and Split-offs

Cross-border Mergers and Acquisitions

Joint Ventures and Strategic Alliances

Public Company Mergers and Acquisitions

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## Education and admissions

### Education

J.D., The Catholic University of America, Columbus School of Law, 1984

A.B., Brown University, 1972

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- WCLA Outstanding Achievement Awards,  
*Washington DC Chinese Legal Association, 2017*

## Latest thinking and events

- Blog Post
  - Yesterday's News, Again? MOE recently shut down 234 CEIs and CEPs?
- Hogan Lovells Publications
  - China's new rules on telemedicine and Internet hospitals - some things clarified, some questions left unanswered
- Hogan Lovells Publications
  - New scientific data rules in China: China claims "data sovereignty" *Education Alert*
- Hogan Lovells Publications
  - New scientific data rules in China: China claims "data sovereignty"
- Hogan Lovells Publications
  - Bulletin 11 in action *Education Alert*
- Webinar
  - New China tax regime applicable to foreign university programs in China

## Memberships

Member, American Chamber of  
Commerce, Beijing

U.S. China Business Council

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## Bar admissions and qualifications

District of Columbia

Virginia

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