

## Gabrielle (Gabi) M. Witt

Partner

Northern Virginia

### Biography

Gabi Witt focuses her practice on mergers and acquisitions and venture capital and private equity transactions.

Gabi has significant experience advising strategic companies and fund-based investors on acquisitions and divestments, financings, joint ventures, and general corporate and commercial matters. She represents clients in a diverse range of industries, including the defense, government services, life sciences, automotive, technology, and media sectors.

While in law school at Wake Forest University, Gabi served as the Senior Articles Editor of the *Journal of Business & Intellectual Property Law*.

### Representative experience

Represented Arcturus UAV, Inc., a privately held provider of unmanned aircraft systems (UAS) and services, on its sale to AeroVironment, Inc. (NASDAQ: AVAV) for approximately US\$405m.

Represented Barings LLC on its strategic investment in fiber-based internet provider GigaMonster and on two transactions involving the sale of telecommunications infrastructure and ground assets.

Represented NextNav in its US\$70m Series D financing,



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### Practices

Corporate Governance

Joint Ventures

Mergers and Acquisitions

Private Equity

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### Industries

Consumer

Aerospace and Defense

Automotive

Energy and Natural Resources

Financial Institutions

Real Estate

Technology & Telecoms

prior equity, convertible debt financings, and general corporate matters.

Represented lead investor, Udata Partners, in Piano Software's US\$22m Series B financing and subsequent follow-on round.

Represented Orthofix Medical Inc. (NASDAQ: OFIX) in its acquisition of artificial disc manufacturer Spinal Kinetics for US\$45m, plus up to US\$60m in contingent milestone payments.

Represented Dell Technologies (NYSE: DELL) on sale of global RSA business to consortium led by Symphony Technology Group, Ontario Teachers' Pension Plan Board, and AlInvest Partners for US\$2.075bn.

Represented LabCorp (NYSE: LH) in its 2017 US\$1.2bn acquisition of Chiltern, 2018 acquisition of Sciformix, and 2019 net US\$485m complex two-way acquisition and divestiture with Envigo.

Represented Honeywell International Inc. (NYSE: HON) on its US\$1.5bn acquisition of Intelligrated and its approximately €425m acquisition of Transnorm.

Represented Dun & Bradstreet Corporation (NYSE: DNB) on its acquisition of technology company Avention.

Represented MAXIMUS (NYSE: MMS) in its US\$300m acquisition of Acentia, a provider of technology and management solutions to the U.S. federal government.

Represented Noblis in its acquisition of National Security Partners, a provider of consulting and other services for the U.S. intelligence community.

Represented KBR, Inc. (NYSE: KBR) on its acquisition of SGT, Inc., a provider of high-value engineering, mission operations, scientific, and IT service solutions to federal government agencies.

Represented Columbia Capital in a broad range of global broadband, wireless, and technology investments, and joint venture opportunities.

Life Sciences and Health Care

Private Capital

Sports, Media & Entertainment

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## Areas of focus

Bolt-ons

Buy-ins and Buy-outs

Buy Outs

Carve-outs, Spin-offs, and Split-offs

Convertible Debt Offerings

Corporate and Commercial Transactions

Cross-border Mergers and Acquisitions

Emerging Companies

Exits

Governance

Infrastructure/Energy M&A and Joint Ventures

Private Equity and Venture Capital Funds

Regular Contracts and Business Issues

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## Education and admissions

### Education

J.D., Wake Forest University School of Law, summa cum laude, 2011

B.A., University of Michigan, 2008

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Represented LDiscovery, a leading electronic discovery firm, in seven strategic add-on acquisitions, and in its subsequent sale to The Carlyle Group and Revolution Growth.

Represented a global after-market brake parts manufacturer and distributor in its sale to investors including company management and a private equity fund.

Represented By Light Professional IT Services, a Virginia-based provider of IT, cloud, cyber, and infrastructure solutions to the U.S. federal government, in its acquisition by Sagewind Capital LLC.

Represented multiple private equity and venture capital-backed companies in connection with debt, convertible debt, and equity financings.

Represented Spirit AeroSystems (NSYE: SPR) on its acquisition of Fiber Materials, a technology company specializing in high-temperature materials for aerospace and defense use from Edgewater Capital.

Represented a private equity fund in connection with the leveraged acquisition of a portfolio of casual dining restaurants.

## Awards and rankings

- Rising Star, *Washington DC, Super Lawyers*, 2019
- Rising Star, *Virginia, Super Lawyers*, 2019-2020

## Latest thinking and events

- Webinar
  - Executive International Business Transactions Program
- Analysis
  - Negotiating M&A transactions in the COVID-19 era: navigating new opportunities in uncertain waters
- Press Releases

## Memberships

Member, Business Law Section,  
American Bar Association

Member, Virginia State Bar

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## Bar admissions and qualifications

Virginia

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- Hogan Lovells advises Dell Technologies in the proposed Sale of RSA
- Press Releases
  - Hogan Lovells Represents NextNav in Raising US\$120 Million to Launch Phased 3D Geolocation Services Across U.S.
- Press Releases
  - Hogan Lovells Celebrates the New Year with 29 Promotions to Partner and 56 Promotions to Counsel