



## Allen Hicks

Partner

Washington, D.C.

### Biography

Allen Hicks is a trusted advisor that helps his clients execute complex strategic transactions, raise and invest capital, and navigate the securities laws. He draws upon a diverse skill set developed through nearly two decades of experience with a broad range of companies and industries to provide practical advice and insights for his clients.

Allen has represented public and privately held companies on strategic domestic and cross-border transactions, such as mergers and acquisitions (M&A), stock and asset purchases, divestitures, investments, tender offers, and restructurings. He also regularly advises public companies on Securities and Exchange Commission (SEC) reporting and disclosure obligations, New York Stock Exchange (NYSE) and NASDAQ listing requirements, corporate governance, board and shareholder matters, and capital markets offerings of equity and debt.

Over his career, he has represented clients in the U.S. and internationally across various industry sectors, including life sciences and health care, aerospace, defense, and government services (ADG), diversified industrials, financial services, insurance, hotel and lodging, real estate investment trusts (REITs), and technology. His clients range from large, global corporations to middle-market and emerging growth



### Phone

+1 202 637 6420

### Fax

+1 202 637 5910

### Email

[allen.hicks@hoganlovells.com](mailto:allen.hicks@hoganlovells.com)

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### Practices

Capital Markets

Corporate

Corporate Governance

Mergers and Acquisitions

Securities and Public Company  
Advisory

Government Relations and Public  
Affairs

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### Industries

Aerospace, Defense, and  
Government Services

Life Sciences and Health Care

Insurance

companies and investors to nonprofit organizations.

Before joining the firm, Allen served as Chief Counsel to U.S. Senate Majority Leader William H. Frist. Utilizing this federal government experience, Allen also advises clients from time to time on legislative and policy issues before the U.S. Congress.

Passionate about the firm's commitment to Pro Bono and Citizenship, Allen also is active in supporting anti-sexual violence organization RAINN and helping find a cure for type 1 diabetes through the Juvenile Diabetes Research Foundation (JDRF).

## Representative experience

Represented LabCorp (NYSE: LH) in over US\$4bn of acquisitions, including Genzyme Genetics, Monogram Biosciences, Medtox, Liposcience, Sequenom, Chiltern, Sciformix, and Envigo.

Represented General Electric (NYSE: GE) Capital in the US\$9bn sale of its healthcare financial services business to Capital One.

Represented OptumInsight, a division of UnitedHealth Group (NYSE: UNH), in its US\$1.3bn acquisition of the health care business of The Advisory Board Company.

Represented Lockheed Martin Corporation (NYSE: LMT) in multiple strategic acquisitions and more than US\$11bn in debt securities offerings.

Represented REIT American Homes 4 Rent (NYSE: AMH) in more than US\$1.3bn of common and preferred stock offerings, including a US\$880m IPO.

Represented Dun & Bradstreet Corporation (NYSE: DNB) in its acquisitions of technology companies NetProspex and Avention.

Represented a nonprofit U.S. foundation in a reorganization of its holdings in a hotel and residential real estate resort development in Costa Rica.

Real Estate

TMT

Diversified Industrials

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## Areas of focus

Raising Debt Capital

Raising Equity Capital

Initial Public Offerings

Stock Exchange Listings and  
Regulatory Compliance

Securities and Financial Regulatory  
Advice

Disclosure and Reporting  
Obligations

Proxy Solicitations, Shareholder  
Meetings, and Shareholder  
Proposals

Legislation

Capital Markets and Tax

Public Company Mergers and  
Acquisitions

Cross-border Mergers and  
Acquisitions

Carve-outs, Spin-offs, and Split-offs

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## Education and admissions

## Latest thinking and events

- Press Releases
  - Hogan Lovells Represents LabCorp in Net US\$485 Million Complex Strategic Acquisition and Divestiture
- Hogan Lovells Publications
  - Top M&A developments in 2017 for ADG companies *ADG Insights*

## Education

J.D., University of Tennessee, 2000

M.B.A., University of Tennessee, 2000

A.B., Stanford University, 1993

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## Memberships

Member, Business Law Section,  
American Bar Association

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## Bar admissions and qualifications

District of Columbia

Georgia

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