

## Trade and Export Finance

As the global economy continues to improve, and funding becomes more readily available from commercial banks, investments into the emerging markets are growing. These commodity rich regions such as Africa, Central and Eastern Europe, Asia, and Latin America require debt financing in order to trade.

Our market leading team advises both lenders and borrowers — acting for banks, commodities traders, multilateral institutions, multilateral financial institutions and development banks, export credit agencies (ECAs), and governments. And they offer trade finance capabilities that few competitors can match.

We design documentation and structures to work for you.

### Representative experience

Advised Société Générale on US\$155m pre-export finance facility to support Trans-Oil group's commodities purchases (principally of Moldovan origin), storage, and processing for sale to export markets.

Advised African Export Import Bank on US\$680m reserve base lending facility to Eroton to fund acquisition of onshore oil and gas extraction licence in Nigeria.

Advised International Finance Corporation in relation to its ongoing Global Trade Liquidity Programme (GTLP) and Critical Commodities Finance Programme (CCFP) initiatives.

### Key contacts

Andrew Taylor,  
London

Ricardo Martinez,  
New York

Rustum Shah,  
Dubai

Owen Chan,  
Hong Kong

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### Trending Topics

#### Africa Regional Practice

Africa is one of the world's fastest growing emerging markets. It presents great opportunity and great risk. Working together as part of your team, Hogan Lovells will help you successfully navigate...

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### Areas of focus

Direct Lending

Advised Deutsche Bank in relation to a borrowing base financing for VDM Group, a metals producer based in Germany.

## Awards and rankings

- Band 1 for Trade Finance, *Chambers UK*, 2018

## Latest thinking and events

### Hogan Lovells Events

Trade, Trump, and sanctions: What financial institutions and corporates operating in Southeast Asia need to know

### Published Works

NAFTA 2.0?

*Latin Lawyer*

### Hogan Lovells Publications

Companies should beware of hidden supply chain dangers - North Korean labor

*International Trade and Investment Alert*

### Published Works

Challenges faced in trade finance

*Without Prejudice*

### Press Releases

Hogan Lovells shows significant growth in recognition of individual lawyers in Legal 500 UK rankings

### Press Releases

Hogan Lovells Enhances Banking and Finance Practices With Key New York Hire

Islamic Finance

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## Related practices

Banking Transactional

Infrastructure, Energy, Resources, and Projects

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## Related industries

Energy and Natural Resources

Diversified Industrials

Financial Institutions

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