

Luis J. Perez

Partner

Miami

Biography

Luis Perez is consistently ranked among Florida's premier corporate lawyers. His practice focuses primarily on mergers and acquisitions and corporate governance matters, including international transactions. His client base is a blend of domestic and international businesses operating in the United States and Latin America.

Luis works with private and publicly held clients on all aspects of their businesses, including formation and governance issues, equity and debt offerings, and acquisitions and dispositions. He also routinely advises U.S., European, and Latin American multinationals in acquiring, establishing, operating, and disposing of their businesses throughout the Americas.

Luis is widely recognized for his work in renewable energy development and financing, as well as insurance and infrastructure. A significant part of his practice involves representing the interests of major financial institutions and construction companies in structuring public-private partnerships throughout the United States and Latin America.

Clients appreciate both his legal knowledge and his understanding of how businesses operate, as well as the role of outside counsel in business success.

Luis's work has been consistently ranked and



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Languages

English
French
Spanish

Practices

Corporate
Mergers and Acquisitions

Areas of focus

M&A and Joint Ventures
Cross-border Mergers and Acquisitions
Special Committee and Independent Director

recognized by *Chambers* and other legal directories. He is ranked AV Preeminent by *Martindale-Hubbell*.

Representative experience

Represented the Board of Directors of a leading energy company in its acquisition of a utility company in the U.S. and its listing in the NYSE.

Advised global insurance company on the Florida aspects of a multinational acquisition and helped obtain and coordinate regional advice.

Advised renewable energy company in its acquisitions and dispositions throughout the United States.

Worked with a large media company in acquiring various businesses throughout Latin America.

Advised and helped successfully resolve an investigation by a multilateral institution.

Represented an auto manufacturer in corporate matters in Central America and the Caribbean.

Advised European multinational in the disposition of its Florida business, including structuring the transaction and obtaining regulatory approvals.

Represented large construction company in several acquisitions throughout the United States.

Awards and rankings

- Corporate/M&A & Private Equity (Florida), *Chambers USA*, 2004-2017
- Latin American Investment (Florida), *Chambers USA*, 2008-2013
- Corporate/M&A, *Chambers Latin America*, 2009-2011
- Business/Corporate, International, *Florida Super Lawyers*, 2009-2011
- International Trade and Finance Law, *The Best*

Representations

Joint Ventures and Strategic Alliances

Education and admissions

Education

J.D., The Catholic University of America, Columbus School of Law, 1983

B.A., Rollins College, 1978

Memberships

Member, Council on Foreign Relations

Member, Florida Supreme Court Historical Society

Member, The Florida Bar

Bar admissions and qualifications

Florida

Lawyers in America, 2006-2011

- Latin America: Corporate/M&A, *Chambers Global*, 2010
- Latin America: Corporate and Finance, *Chambers Global*, 2009
- Top Lawyer in South Florida, *Florida Trend's Legal Elite*, 2008-2009
- Mergers and Acquisitions Law, *The Best Lawyers in America*, 2006-2007

Latest thinking and events

- Sponsorships and Speaking Engagements
 - Wave Energy: Devices, Deployment, Project Finance, and Policies Tied to an Emerging Domestic Industry