

## Mark J. Weinstein

Partner  
New York

### Biography

Albert Einstein has described taxes as one of the hardest things in the world to understand. Mark Weinstein's passion for game theory helps him deliver a practicable understanding of taxes when solving his client's most complex multijurisdictional tax problems. For him, tax planning is a game of strategy and not chance. Mark uses his long experience and practice as a tax lawyer to create tax minimization strategies for clients to adopt in their businesses.

As a valued advisor and strategist to the world's largest media and technology conglomerates, Mark regularly conceives operating and financing structures designed to respond to his clients' pressing challenges. Favorably recognized by his peers from both the tax and corporate law bars, Mark has been known for bringing distinctive business acumen to legal problem-solving. As the architect of many widely publicized deals, he is not afraid to issue change orders to mitigate tax risks to the commercial objectives of his clients.

Experienced in structuring multiparty and cross-border joint ventures, Mark acts as a first chair in structuring, negotiating, and concluding complex joint venture arrangements among many of the largest companies in the world. He has represented global clients in the apparel, engineering, exempt entities, financial services, gaming, government, media, and real estate, and



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### Practices

Tax  
Joint Ventures  
Blockchain  
Pensions

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### Industries

TMT  
Real Estate  
Financial Institutions

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### Areas of focus

International Tax Planning

technology businesses. Over the years, he has crafted many tax-efficient strategies and structures for these enterprises and the executives and professionals who manage and/or own them.

Mark also develops strategies for fund investments coming into and going out from the U.S. and has assisted in the structuring and restructuring of multiparty lending and financing structures.

Mark contributes articles to many professional publications and is frequently quoted in business and financial journals.

## Representative experience

Devised global organization and operating structures for growth stage technology companies in anticipation of significant strategic transactions.

Structured the launch and finance structure of a new U.S. film and television studio backed by China.

Advised a top-tier European film studio on the establishment of its U.S. based film and television businesses.

Counseled leading global retailer in connection with the structure and operation of its non-U.S. eCommerce businesses.

Structured film financing and real estate investments for both U.S. and non-U.S. capital and debt funds.

Advised publicly owned global engineering group on multinational strategic acquisitions of aerospace and defense companies.

Acted for public law winding-up agency in the disposition of its "toxic asset" investment portfolio.

Acted for buyers and seller of professional sports franchises and venues.

## Awards and rankings

Business Restructuring and Tax  
Investment Funds and Tax  
Capital Markets and Tax  
M&A and Tax  
Real Estate Tax and REITs  
Tax Disputes and Controversy  
Corporate Group Structures  
Company Formation

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## Education and admissions

### Education

LL.M., New York University School of Law, 1984

J.D., The State University of New York, University at Buffalo Law School, cum laude, 1981

B.S., New York University, magna cum laude, 1978

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## Memberships

Member, Committee on Foreign Activities of U.S. Taxpayers

Member, Tax Section, American Bar Association

Member, Tax Section, New York State Bar Association

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## Bar admissions and qualifications

New York

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- Tax: US Taxes - Non-contentious, *Legal 500 US*, 2018-2019

## Latest thinking and events

- Hogan Lovells Publications
  - COVID-19 U.S.: Managing the impact of COVID-19 on the media and entertainment sector – through the CARES Act loan program
- Hogan Lovells Publications
  - Joint ventures: Key topics surrounding the COVID-19 pandemic
- Press Releases
  - Hogan Lovells is advising Mikhail Prokhorov in sale of full ownership of Barclays Center and controlling interest in the Brooklyn Nets to Joe Tsai
- Published Works
  - What if Her Majesty Weighed In on 'Deflategate'? *Tax Notes*
- Published Works
  - One Minute With Mark Weinstein *Tax Journal*
- Published Works
  - The Reeducation of Lauryn Hill *Tax Notes*

## Accolades

"Mark has the rare gift of translating complex legal issues into concepts that non-specialist clients can readily understand."

*Tax Journal*

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"Mark Weinstein is deemed a very shrewd tax lawyer who remains a reputable and dominant name for work for media companies around the world."

*Chambers USA*

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"Mark Weinstein offers first-rate tax advice to a variety of industry sectors."

*UK Legal 500*

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