

## Daniel Garcia

Senior Associate

Houston

### Biography

Daniel Garcia has represented major companies in corporate, compliance, litigation, and international arbitration matters as both an in-house lawyer and in private practice. Daniel has experience advising domestic and international companies in a range of industries, including biotechnology, finance, construction, and oil and gas, with a particular focus in the life sciences industry.

Prior to joining Hogan Lovells, Daniel gained experience in representing and providing legal advice to domestic and international biotechnology companies (ranging from startups to publicly traded companies) with a focus on general corporate law and business transactions, including a wide array of commercial agreements such as licensing, materials transfer agreements, clinical trial agreements, masters services agreements, product development, and product manufacturing and supply agreements. Given Daniel's extensive experience and legal training in both the United States and Mexico, he has also been able to provide legal advice and counsel to U.S.-based clients in connection with cross-border transactions and commercial agreements that require knowledge, interpretation, and application of Mexican law including, but not limited to civil, commercial, corporate, foreign investment, financial, and oil and gas laws and regulations.

Daniel previously served for nearly eight years as in-house counsel for PEMEX, the Mexican state-owned



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### Languages

English  
Spanish

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### Practices

Pharmaceuticals and Biotechnology  
Regulatory  
Mergers and Acquisitions  
Complex Contracting  
Corporate Governance and Public  
Company Representation  
International Arbitration  
Latin America Regional Practice

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### Industries

Life Sciences and Health Care

petroleum company, and for nearly three years for the Mexican subsidiary of a UK-based publicly traded financial company.

## Representative experience

Represents multiple private and publicly traded companies as corporate counsel.

Represents several biotechnology companies in complex commercial agreements such as licensing agreements, commercial and clinical supply agreements, and clinical trial agreements, among others.

Oversaw and managed 35 attorneys across Mexico for the Mexican subsidiary of International Personal Finance LLP, a multinational financial services business entity listed on the London Stock Exchange.\*

Ensured PEMEX exploration, production, and other business activities were carried out in accordance with applicable PEMEX policies, legislation, and regulation to avoid or reduce legal risks.\*

First chair attorney in more than 300 civil, commercial, and administrative trials and proceedings from January 2006 – July 2011.\*

\*Matter handled prior to joining Hogan Lovells.

Consumer  
Energy and Natural Resources  
Financial Institutions

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## Areas of focus

Corporate and Commercial Transactions  
Pharmaceuticals and Biotechnology  
Emerging Companies  
Cross-border Mergers and Acquisitions

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## Education and admissions

### Education

L.L.M. in Law, University of Houston, 2012

L.L.M. in Law, Universidad Anáhuac del Norte, 2005

LL.B., Universidad Anáhuac, 2002

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## Memberships

Member, State Bar of Texas

Member, Houston Bar Association

Member, Hispanic Bar Association of Houston

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## Bar admissions and qualifications

Texas

Mexico

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