

Eddie O'Shea

Senior Associate
Ho Chi Minh City

Biography

Eddie O'Shea is a corporate senior associate with more than five years' experience working in Vietnam. He is an English qualified solicitor advising Vietnamese and international clients on a wide range of corporate and commercial matters including real estate, M&A, private equity transactions, joint ventures, strategic investments and general corporate advisory work.

Eddie has worked on transactions in a variety of sectors including retail, education, financial services and hospitality. Eddie's Real Estate practice includes all types of land and development transfers, joint venture development arrangements, financing, leasing structures and disposals with an emphasis on developer-led projects.

Representative experience

Advising companies operating in variety of sectors, including media and technology, retail, F&B, and insurance, on joint ventures and business establishment and investment in Vietnam.

Advising an international independent education group on the acquisition of education facilities, including advice on investment structuring.

Advising a UK advertising and marketing services multinational on a series of acquisitions of strategic



Phone

+84 28 3824 6911

Fax

+84 28 3829 5101

Email

eddie.oshea@hoganlovells.com

Languages

English

Practices

Commercial

Corporate

Joint Ventures

Mergers and Acquisitions

Real Estate

Industries

Education

Real Estate

shareholdings, media assets and establishment of joint ventures.

Consumer

Advising an international bank on a significant minority investment in the F&B sector.

Advising a Vietnam-focused private equity fund on real estate projects in Vietnam, including residential and mixed-use developments and the acquisition of real estate assets.

Latest thinking and events

- Hogan Lovells Publications
 - Vietnamese higher education: Opportunities and challenges *Education Alert*
- Blog Post
 - Open for business – private equity investment in the Vietnamese retail sector
- Blog Post
 - Open for business - investing in Vietnamese real estate