

Miguel A. Zaldivar, Jr.

CEO

Washington, D.C.

Biography

Widely recognized as a guiding light in complicated international cross-border transactions, Miguel Zaldivar is a partner and serves as Chief Executive Officer (CEO) responsible for the firm's overall global direction and strategic leadership. He became CEO in July 2020 and is one of only a handful of Latino leaders of any major global law firm.

Before taking up the role of CEO, he served as Regional Chief Executive for the Asia, Pacific Middle East region. He had been a member of the Global Board of Directors, served as Co-leader of our Infrastructure, Energy, Resources and Projects practice area and co-founded our Latin American Practice. Miguel's versatility, determination and ability to rise to a challenge were evident throughout.

His leadership is focused on driving the firm's vision to provide clients with valuable solutions and superior client service. As CEO, he puts an emphasis on delivering our vision by leveraging our global reach, industry sector knowledge, and unique capability to advice at the intersection of business and government. He is passionate about collaboration, actively listening to clients' needs and mentoring lawyers to build deep and enduring relationships wherever they practice. Pro bono work, citizenship and the creation of a truly diverse and inclusive workplace are also among



Phone

+1 202 637 5525

Fax

+1 202 637 5910

Email

miguel.zaldivar@hoganlovells.com

Languages

English
Italian
Spanish

Practices

Infrastructure, Energy, Resources,
and Projects

Areas of focus

Hogan Lovells China Desk
Hogan Lovells Taiwan Desk

Education and

Miguel's top priorities. He has put in place a plan to foster the development and progression of the firm's diverse lawyers, and to increase the number of diverse lawyers the firm hires.

As a practicing lawyer he brings many years of experience in project development and finance, complex sovereign debt (including linked to commodity sales) and cross-border corporate transactions. He has facilitated multi-billion-dollar investments aimed at the development of projects across Latin America.

He has advised U.S., European, and Asian multinational corporations in business dealings in the Americas, as well as Latin American state-owned companies and governments in a wide variety of international matters. He has many years of hands-on experience with global export-credit and development banks.

Miguel brings a strategic and unique approach to solving complex transactional problems, offering clients creative solutions that not only meet their legal needs, but also take into account business considerations. Miguel's distinct background underscores his approach to conflict resolution. Miguel is trained as a lawyer in both the common and civil law systems. Recognizing that focusing on differences in law is not the single driver in negotiating cross-border deals, he appreciates the importance of culture and familiarity with each country's unique political and legal systems.

Miguel taught the "Project Development and Finance in Latin America" course at the University of Miami School of Law from 2003 to 2010 and was a professor of law at Universidad Católica in Venezuela from 1991 to 1993. He has been a frequent lecturer at legal seminars and has published articles involving Latin American legal matters. He received the University of Miami Inter-American Law Review 2009 "Lawyer of the

admissions

Education

J.D., University of Miami School of Law, cum laude, 1995

LL.M., Fulbright Scholar, University of Illinois College of Law, 1988

LL.B., Universidad Católica Andrés Bello, 1986

Bar admissions and qualifications

New York

Florida

District of Columbia

Venezuela

Registered Foreign Lawyer (Hong Kong Law Society)

Americas Award"

The Deal calls Miguel "a diplomat in a lawyer's clothing" and Hispanic Executive praises his "legal prowess" and "innate abilities" that distinguish him from other lawyers in the field. Even among his peers, he has been acknowledged as "a very intelligent attorney and a leading cross-border corporate lawyer" in several industry publications like The Best Lawyers in America, Chambers, and Legal 500.

Representative experience

Miguel's Global Deal List

Awards and rankings

- International, *Florida Super Lawyers*, 2020
- International Firms: City Focus: Miami, *Legal 500 Latin America*, 2019
- Projects (Latin America-wide), *Chambers Global*, 2010-2020
- Energy & Natural Resources (Latin America-wide), *Chambers Global*, 2012-2019
- International Firms: Banking and Finance, *Legal 500 Latin America*, 2018-2019
- International Firms: Projects and energy, *Legal 500 Latin America*, 2018-2019
- Energy and Natural Resources (Latin America-wide), *Chambers Latin America*, 2012-2018
- Energy & Natural Resources (USA), Foreign Expert for Venezuela, *Chambers Global*, 2012-2018
- Projects (USA), Foreign Expert for Latin America-wide, *Chambers Global*, 2011-2018
- Projects (Latin America-wide), *Chambers Latin America*, 2010-2018
- International, Energy & Natural Resources, *Florida Super Lawyers*, 2006-2018

- Corporate/M&A (Latin America-wide), *Chambers Global*, 2011-2017
- Latin American Investment (Florida), *Chambers USA*, 2009-2017
- Corporate/M&A (Latin America-wide), *Chambers Latin America*, 2011-2017

Latest thinking and events

- Press Releases
 - Miguel Zaldivar becomes new CEO of Hogan Lovells
- Press Releases
 - Hogan Lovells announces changes to office, practice area and industry sector leadership roles
- Hogan Lovells Publications
 - A Comparative Guide: Impact of COVID-19 on the Infrastructure and Energy Sector
- Press Releases
 - Hogan Lovells advises the Republic of Ecuador in a US\$400 million financing
- Press Releases
 - Hogan Lovells confirms Miguel Zaldivar as new CEO from 1 July 2020
- Press Releases
 - Hogan Lovells recommends Miguel Zaldivar as its new CEO