

## Warren H. Maruyama

Partner

Washington, D.C.

### Biography

Warren Maruyama focuses his international trade practice on assisting clients in dealing with cutting-edge trade policy challenges, including the Trump administration's efforts to renegotiate the North American Free Trade Agreement (NAFTA) and negotiate bilateral trade agreements and its threats to impose higher duties on U.S. companies and U.S. trading partners under Sections 301, 232, and 201 of U.S. trade law. He advises U.S. and multinational firms on the use of U.S. trade policy and trade law mechanisms and World Trade Organization (WTO) disputes.

Drawing on his senior-level experience at the Office of the United States Trade Representative (USTR), the White House, and the U.S. International Trade Commission, Warren has advised clients regarding many free trade agreements (FTAs), including NAFTA, Trans-Pacific Partnership (TPP), Transatlantic Trade and Investment Partnership (TTIP), Brexit, and China's WTO accession. He has also advised clients on U.S. FTAs involving Korea, Colombia, Peru, Panama, and Australia.

Warren is recognized for his strategic vision and ability to develop innovative, cutting-edge solutions to the trade challenges facing clients. From 2007- 2009, he served as USTR general counsel, overseeing the filing of 10 U.S. WTO and bilateral challenges to foreign trade barriers; Doha Round and FTA negotiations; the



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### Practices

Government Relations and Public Affairs

International Trade and Investment

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### Industries

Automotive and Mobility

Consumer

Insurance

Life Sciences and Health Care

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### Areas of focus

Trade Legislation, Policy, and Negotiations

development of Section 301 retaliation lists; and the USTR's roles in the U.S.-China Strategic Economic Dialogue and Joint Commission on Commerce and Trade. He helped negotiate the so-called "May 10" agreement between the Bush administration and House Democrats, which resolved a decade-long impasse over the role of labor and environmental rules in U.S. FTAs.

## Representative experience

Handled successful selection, preparation, litigation, and defense of WTO, U.S.-Canada FTA, and GATT disputes.

Advised PhRMA during the negotiation of new chapters in U.S.-Australia and U.S.-Korea FTAs regarding rules for pharmaceutical price controls.

Represented U.S. steel-consuming manufacturers in opposing Section 201 steel import safeguards and securing their early termination by the Bush administration.

Advised Aluminum Association on Commerce Department's Section 232 investigation.

Secured major breakthrough for U.S. insurance as part of U.S.-Japan "confidence-building agreement" in TPP.

Advised National Council of La Raza pro bono during NAFTA, including establishment of North American Development Bank.

Worked with USTR to end Russian barriers to U.S. poultry exports, Chinese GMO restrictions on U.S. dried distillers grains, and Chinese antidumping investigation of U.S. sorghum.

## Awards and rankings

- Dispute Resolution: International Trade, *Legal 500 US*, 2018-2019
- International Trade: Trade Remedies & Trade Policy

Treaty Arbitrations and Disputes  
WTO Policy and Legislation

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## Education and admissions

### Education

J.D., Cornell Law School, cum laude, 1980

B.A., Carleton College, cum laude, 1976

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## Memberships

Appointee, Korea-U.S. Free Trade Agreement, 2014

Board of Directors, National Council of La Raza, 2004-2006

Co-chair, American Bar Association/Georgetown Law School Symposium on the World Trade Organization, 2000-Present

Co-coach, Takoma Tsunami, MSI Classic Soccer League, Girls Select Team, 2001-2007

Member, Board of Governors, Japanese-American National Museum

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## Bar admissions and qualifications

District of Columbia

Minnesota

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## Court admissions

(USA), *Chambers Global*, 2015-2019

- International Trade: Trade Remedies & Trade Policy (Nationwide), *Chambers USA*, 2014-2019
- Trade and Customs, *Who's Who Legal: The International Who's Who of Business Lawyers*, 2011-2018
- Distinguished Service Award, *Office of the U.S. Trade Representative*, 2009
- International Trade and Finance Law, *The Best Lawyers in America*, 2006-2007

U.S. Court of Appeals, Federal Circuit

U.S. Court of International Trade

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## Latest thinking and events

- Hogan Lovells Publications
  - OFAC issues general licenses authorizing certain transactions involving the government of Venezuela *International Trade Alert*
- Hogan Lovells Publications
  - U.S. government issues new executive order targeting Turkey and sanctions the Turkish Ministry of Defense, Ministry of Energy and Natural Resources, and others *International Trade Alert*
- Hogan Lovells Publications
  - China releases first list of U.S. goods exempted from retaliatory tariffs *Global Regulatory*
- Hogan Lovells Publications
  - U.S. Treasury Department issues new proposed CFIUS regulations *International Trade Alert*
- Hogan Lovells Publications
  - State Department signals increased focus on surveillance technology and human rights abuses *International Trade Alert*
- Hogan Lovells Publications
  - Shelter from trade wars: Considering tariff exemptions by the U.S. and Chinese governments