

Baptiste Gelpi

Partner

Paris

Biography

Baptiste Gelpi advises on the full range of capital markets and structured finance transactions, including debt instrument securities, securitization, derivatives, restructuring and other structured products.

He also has a strong practice in EuroPP issues, debt funds, disintermediated financings, fonds de prêts à l'économie, structured securities, innovative finance transactions, and debt restructuring.

In addition, he is a speaker at LMA Seminars on Direct Lending and the lead lecturer at DII training on repos and securities lending.

Representative experience

A major French asset manager on the establishment of several debt funds.

A French leading sponsor in the structuring and constitution of many non-performing debt funds.

Axson Group in relation to the refinancing of its bank indebtedness via a €30 million EuroPP and a complementary €10 million banking financing.

BMW on its first securitisation in France with a €400 million auto retail lease ABS of French receivables listed on the Luxembourg Stock Exchange.

BNP Paribas and Bank of America Merrill Lynch on the



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Languages

English
French

Practices

Capital Markets
Financial Services
Investment Funds

Industries

Energy and Natural Resources
Financial Institutions

Areas of focus

securitisation of equipment and lease receivables by IKBL France and Still Location.

BNP Paribas as arrangers and BNP Paribas Asset Management as investor in respect of the issue of Euro PP bonds by Société anonyme d'explosifs et de produits chimiques.

BNP Paribas and BNP Paribas AM on EuroPP issues by several corporates: Delpharm, GPS Group, Babilou.

BRED Banque Populaire on several ECB eligible residential mortgaged backed securitisations for an aggregate amount of more than €4bn.

BRED Banque Populaire on an ECB eligible SME loan securitisation for an amount of €1bn.

Crédit Agricole S.A. on its securitisation of residential mortgage loans granted by the group's 39 regional banks for an amount of €1,136,400,000.

The Islamic Corporation for the Development of the Private Sector, as arranger, on the inaugural CFA150bn sukuk offering by the Government of Côte d'Ivoire.

LeasePlan Corporation N.V. and its French subsidiary LeasePlan France on their €653m first French public securitisation of auto lease and residual value receivables.

Advising NEO T Green Mobility, on the financing of the entirety of its current and future activity in France.

Awards and rankings

- Recognised amongst the "Best Lawyers" for Capital Markets in France, 2019
- Awarded "Commended" status, *FT Innovative Awards Europe*, 2018
- Classed "Excellent" by "Les Décideurs" Africa 2018 for legal advice on project financing (banks and sponsors), 2018
- Hogan Lovells won the Gold Award for Capital

Derivatives and Structured Products

Raising Debt Capital

Securitization and Structured Finance

Direct lending

Islamic Finance

Debt Funds

Fund Structuring and Establishment

Loan Portfolio and Distressed Debt Transactions

Education and admissions

Education

Postgraduate Degree in Civil Law, Université Paris II, Panthéon-Assas, 1997

Postgraduate Degree in Corporate and Tax Law, Magistère, DJCE, Université Paris II, Panthéon-Assas, 1996

Bar admissions and qualifications

Paris

Accolades

"Baptiste Gelpi, who heads the debt capital markets team in Paris [is one of] the key names."

Legal 500 2018

Latest thinking and events

- Publications
 - Alternative lenders in France: current issues and opportunities *Lev Fin Spin*
- Awards and Rankings
 - Hogan Lovells ranked in the top ten most innovative law firms in Europe by the Financial Times for the third year running
- Press Releases
 - Hogan Lovells advises LeasePlan on its first French public securitisation
- Hogan Lovells Publications
 - Summary of key EU and U.S. regulatory developments relating to securitization transactions *Brochure*
- Publications
 - A new era: The new European framework for securitisations
- Events
 - Hogan Lovells at ABS Conference