

Victoria Sutcliffe

Partner
London

Biography

As a partner in our London Real Estate Group, Victoria Sutcliffe deals with a wide variety of commercial real estate work and brings extensive experience to institutional investment, property portfolio management, large and high profile lettings and pre-lettings, sales, purchases and development funding projects, as well as co-ownership structures.

Victoria is one of the principal relationship partners on real estate matters for Mars UK and Dutch Pension Funds, M&G, Fluor Corporation and Equitable Life.

Having worked for over 20 years with a variety of clients on different asset types, Victoria's broader experience gives her a greater understanding of the underlying building blocks upon which the investment is founded and an ability to anticipate (and resolve) potential issues. However, knowing the asset is not enough in itself. She gains a full understanding of the client strategies and required investment returns which enables her to provide pragmatic, commercial and timely advice. She has a proven track record of operating well as part of a team and is not afraid of rolling up her sleeves; working alongside the client, its investment managers and other advisors to resolve problems and to deliver the deal on time.

Victoria received first-hand experience of the need to



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Languages

English

Practices

Real Estate

Industries

Real Estate

Areas of focus

Real Estate Development

Real Estate Funds

Real Estate Investment

understand clients' business strategies when she was seconded for twelve months to a pan-European property fund at AXA Real Estate Investment Managers.

Victoria also advises Hogan Lovells in connection with its non-contentious real estate requirements in London.

Representative experience

Acting for M&G in the creation of a UK PUT and the transfer of a large portfolio of properties.

Acting for a Pension Fund in the creation of a partnership with various adjoining landowners to promote and develop a sizeable area of Kent.

Acting for Equitable Life and Mars Pension Fund in relation to the ongoing management and letting of their portfolios and on sales, purchases and redevelopment of retail, industrial and office properties.

Acting for Fluor on the relocation of its UK headquarters, which was then billed as the largest Thames Valley deal since 2001.

Acting for M&G in connection with the sale and leaseback of three supermarket properties.

Acting for M&G on the sale of 99/101 Bishopsgate.

Acting for M&G on their acquisition of the London Fruit & Wool Exchange and the preletting of the site to Ashurst LLP.

Awards and rankings

- Victoria is named as a "Leading Individual", *Legal 500*, 2011

Corporate Occupiers

Education and admissions

Education

University of Birmingham

The College of Law, Chester

Memberships

British Council of Offices

IPF
