

## Rafael R. Ribeiro

Partner

Miami

São Paulo

### Biography

Leveraging his experience abroad and his fluency in four languages, Rafael Ribeiro has significant experience conducting international internal investigations and representing clients in cross-border disputes.

As Latin American countries have begun cracking down on corruption and implementing anti-bribery legislation to target wrongdoers, Rafael has been at the forefront of this movement as part of the team that conducted two of the region's most high-profile anti-corruption investigations on behalf of energy sector clients. These investigations involved novel issues regarding the interplay between local anti-corruption legislation and the FCPA, privilege, data privacy, interactions with regulators from multiple jurisdictions, and parallel civil disputes in several countries.

In those investigations, and in on-going confidential internal investigations in the region involving energy, telecommunications, and life science clients, Rafael has leveraged his fluency in Portuguese, Spanish, and French to assist clients in navigating these issues. Rafael understands cultural nuances and is able to communicate effectively with witnesses, which are indispensable assets in a successful internal



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### Languages

English

French

Portuguese

Spanish

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### Practices

International Arbitration

Investigations, White Collar Crime,  
and Fraud

Litigation

Commercial Litigation

Crisis Leadership Team

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investigation. In 2019, *Latin Lawyer* included Rafael in its “250 List” and noted that he was a “key” part of Hogan Lovells’ “growing reputation in the Latin American anti-corruption space, with its positioning on the ground of the region allowing it to combine a U.S. and/or UK law perspective with local knowledge.” Rafael also understands his clients’ needs and has been called a “business lawyer” who has a “good way of seeing the business picture and empathizing with the client and the case.” *Chambers USA* describes Rafael as “adept counsel in internal investigations and in class action litigation.”

Rafael is regularly invited to speak and write on issues relating to compliance, internal investigations, and international dispute resolution.

## Representative experience

Represented a Mexican state-owned energy company in a high-profile FCPA internal investigation relating to allegations of corporate misconduct.

Represented a Brazilian state-owned energy company in a high-profile FCPA internal investigation relating to allegations of corporate misconduct.

Representing a medical device manufacturer in internal investigations, and parallel proceedings and litigation, regarding allegations of antitrust and bribery in Brazil.

Representing a U.S. telecommunications company in internal investigations in various Central and South American jurisdictions.

Representing a hedge fund in a wide-ranging pre-acquisition due diligence exercise relating to telecommunications target with operations in Latin America.

Representing a multinational consulting company in internal investigation involving a phishing scheme in Brazil and other jurisdictions.

## Industries

Energy and Natural Resources  
Life Sciences and Health Care

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## Areas of focus

Bribery and Corruption  
Alternative Dispute Resolution

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## Education and admissions

### Education

J.D., University of Florida, cum laude, 2004

B.A., New College of Florida, 2001

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## Memberships

Treasurer, The Florida Bar,  
International Law Section, 2019

Executive Council Member, The  
Florida Bar, International Law  
Section, 2010–present

Education/CLE Committee,  
Co-Chair, The Florida Bar,  
International Law Section, 2013

International Litigation and  
Arbitration Committee, Co-Chair,  
The Florida Bar, International Law  
Section, 2010–2011

8th Annual International Litigation  
and Arbitration Conference,  
Co-Chair, The Florida Bar,  
International Law Section,  
2009–2010

Member of the team selected by the New Jersey U.S. Attorney's Office to act as the Corporate Monitor for a medical device manufacturer as part of DPA.

Representing a former supplier of hemoderivative products involved in regulatory proceedings brought by Brazil's antitrust regulator (CADE).

## Awards and rankings

- Dispute Resolution: Corporate Investigations and White-Collar Criminal Defense, *Legal 500 US*, 2019
- Latin Lawyer 250, *Latin Lawyer*, 2019
- International Law, *Florida Super Lawyers*, 2019
- International Litigation, *South Florida Legal Guide*, 2018
- International, General Litigation, Alternative Dispute Resolution, *Florida Super Lawyers*, 2015-2018
- Commercial Litigation, *The Best Lawyers in America*, 2016-2020
- Litigation: General Commercial (Florida), Up and Coming, *Chambers USA*, 2014-2016
- Up & Coming, *Florida Trend's Legal Elite*, 2014-2015
- Florida Rising Star, *Florida Super Lawyers*, 2009-2014

## Latest thinking and events

- Sponsorships and Speaking Engagements
  - First annual ComplianceLab meeting in Sao Paulo
- Hogan Lovells Publications
  - U.S. and Brazilian Authorities Reportedly Cooperating in Investigation of Alleged Bribery and Price Fixing Related to Medical Equipment Sales in Brazil *Client Alert*
- Published Works
  - Latin America: The ongoing perception on corruption in the public sector *Lex Latin*

Editor-in-Chief, *The International Law Quarterly*

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## Bar admissions and qualifications

Florida

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## Court admissions

U.S. District Court, Southern District of Florida

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## Accolades

"Rafael Ribeiro is recognized as an up-and-coming star by peers, who describe him as 'business lawyer' with a 'good way of seeing the business picture and empathizing with the client and the case.'"

*Chambers USA*

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"Clients describe him as 'wise beyond his years.'"

*Chambers USA*

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"Somebody with a real understanding of the different things going on in international law, and he is also an excellent commercial litigator."

*Chambers US*

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- Hogan Lovells Events
  - Brazil Compliance and Investigations Symposium
- Published Works
  - Anti-Corruption Is Front and Center for Recently Elected Presidents in Latin America *The Anti-Corruption Report*
- Published Works
  - Popular anger keeping corruption on the political agenda *Latin Lawyer*