

## Francesco Stella

Partner

Milan

### Biography

Clients say 'Francesco is really reliable, business-minded and able to bring ideas for structuring the deal. He is dedicated, smart and does a high-quality job'. With this attitude and mind-set, for over 20 years, Francesco Stella has accompanied an impressive number of large international corporates and financial institutions in their M&A moves into the Italian market, and top Italian clients in their growth abroad through acquisitions and joint ventures.

A passion for complex deals brought him to focus on regulated assets ranging from financial institutions to life science companies and energy businesses. Clients in these industries know they can rely on Francesco's sector knowledge, which is always coupled with his thoroughness, keen eye for detail and commitment to excellence. Francesco has been mentioned in all major legal directories for many years. From time to time, he likes to lecture on cutting-edge subjects at conferences and seminars.

### Representative experience

Advising BNPP Cardif in the acquisition of a majority stake in the Italian non-life insurance company Cargeas Assicurazioni from Ageas

Advising Dana in the acquisition of 80% of the global



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### Languages

English  
Italian

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### Practices

Corporate  
Corporate Governance  
Infrastructure, Energy, Resources,  
and Projects  
Insurance  
Joint Ventures  
Mergers and Acquisitions  
Private Equity

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power-transmission and fluid power business of Brevini Group and subsequent buy-out of minorities

Advising Fagerhult on its acquisition of iGuzzini Illuminazione, which creates one of Europe's largest and leading professional lighting groups

Advising FlixBus on the development of its expansion strategy in Italy, which included integration of SAPS, Roma Marche Linee and Baltour networks into Flixbus platform

Advising PerkinElmer in the acquisition of the gas chromatography and mass spectrometry business of Dani Strumentazione Analitica

Advising Recordati on the acquisition of commercial rights to a portfolio of medicines from Astra Zeneca

Advising Mapfre in the acquisition of the insurance company Direct Line Insurance from Direct Line Insurance Group PLC

## Awards and rankings

- "His constructive negotiation skills are highlighted by sources, who also find him to be "business-oriented and fair", *Chambers Europe*, 2019
- Private Equity, *Legal 500 EMEA*, 2018-2019
- Commercial, Corporate and M&A, *Legal 500 EMEA*, 2018-2019
- Francesco is "very high technical knowledge" and ability to "listen to the needs of the client and be proactive in solutions with a problem-solving attitude", *Chambers Europe*, 2018
- Francesco is "very knowledgeable and has a good relationship with his clients; he was attentive and present in all important meetings", *Chambers Global*, 2017
- "Technically speaking he's excellent and has great experience. He's very practical and gets to the heart of any question immediately", *Chambers Global*,

## Industries

Energy and Natural Resources

Financial Institutions

Insurance

Life Sciences and Health Care

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## Areas of focus

Bolt-ons

Buy Outs

Buy-ins and Buy-outs

Co-investments

Corporate and Commercial Transactions

Corporate Group Structures

Exits

Management Incentive Plans

Management Teams

M&A and Joint Ventures

Private Equity and Venture Capital

Regulated Industries and Utilities

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Hostile Takeovers and Takeover Defense

Joint Ventures and Strategic Alliances

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## Education and

2016

- Francesco has "impressive international M&A knowledge", *Legal 500 EMEA*, 2015
- "Francesco Stella is a highly regarded player who continues to earn market recognition", *Chambers Europe*, 2014
- Francesco Stella is "really reliable, business-minded and able to bring ideas for structuring the deal. He is dedicated, smart and does a high-quality job", *Chambers Europe*, 2013

## Latest thinking and events

- Press Releases
  - Hogan Lovells advises Allianz on the acquisition of a majority stake in ControlExpert
- Press Releases
  - Hogan Lovells supports the growth of Flixbus in Italy
- Press Releases
  - Hogan Lovells advised Monument RE on the acquisition of Cattolica Life DAC
- Press Releases
  - Hogan Lovells Advises Recordati on agreement to acquire the rights of three Cushings disease treatments from Novartis
- Press Releases
  - Hogan Lovells assisted Recordati Group on the licensing agreements with Aegerion
- Press Releases
  - Hogan Lovells assisted Recordati Group on the licensing agreements with Aegerion

## admissions

### Education

Law Degree, Università Cattolica, Milan, 1992

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### Bar admissions and qualifications

Milan

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### Accolades

Francesco is "appreciated for his global business view and negotiation skills".

*Legal 500 EMEA 2016*

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"He is very knowledgeable and has a good relationship with his clients; he was attentive and present in all important meetings," clients say

*Chambers Europe 2017*

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"Technically speaking he's excellent and has great experience. He's very practical and gets to the heart of any question immediately."

*Chambers Global 2016*

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