

## Francesco Stella

Partner

Milan

### Biography

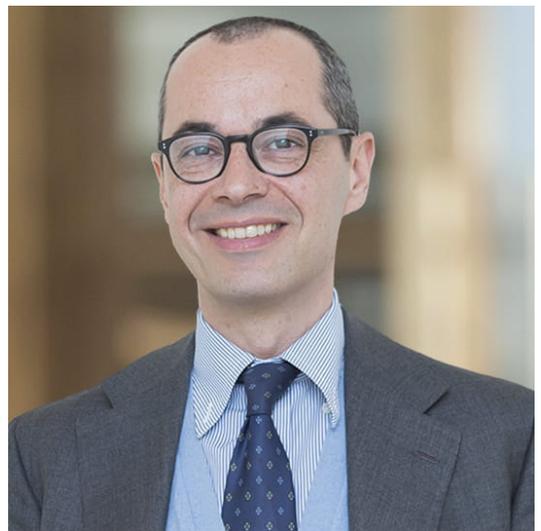
Clients say 'Francesco is really reliable, business-minded and able to bring ideas for structuring the deal. He is dedicated, smart and does a high-quality job'. With this attitude and mind-set, for over 20 years, Francesco Stella has accompanied an impressive number of large international corporates and financial institutions in their M&A moves into the Italian market, and top Italian clients in their growth abroad through acquisitions and joint ventures.

A passion for complex deals brought him to focus on regulated assets ranging from financial institutions to life science companies and energy businesses. Clients in these industries know they can rely on Francesco's sector knowledge, which is always coupled with his thoroughness, keen eye for detail and commitment to excellence. Francesco has been mentioned in all major legal directories for many years. From time to time, he likes to lecture on cutting-edge subjects at conferences and seminars.

### Representative experience

Advising BNPP Cardif in the acquisition of a majority stake in the Italian non-life insurance company Cargeas Assicurazioni from Ageas

Advising Dana in the acquisition of 80% of the global power-transmission and fluid power business of Brevini Group and subsequent buy-out of minorities



### Phone

+39 02 720 2521

### Fax

+39 02 72025252

### Email

[francesco.stella@hoganlovells.com](mailto:francesco.stella@hoganlovells.com)

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### Languages

English  
Italian

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### Practices

Corporate Governance and Public  
Company Representation

Infrastructure, Energy, Resources,  
and Projects

Insurance

Joint Ventures

Mergers and Acquisitions

Private Equity

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### Industries

Energy and Natural Resources

Advising Fagerhult on its acquisition of iGuzzini Illuminazione, which creates one of Europe's largest and leading professional lighting groups

Advising FlixBus on the development of its expansion strategy in Italy, which included integration of SAPS, Roma Marche Linee and Baltour networks into Flixbus platform

Advising PerkinElmer in the acquisition of the gas chromatography and mass spectrometry business of Dani Strumentazione Analitica

Advising Recordati on the acquisition of commercial rights to a portfolio of medicines from Astra Zeneca

Advising Mapfre in the acquisition of the insurance company Direct Line Insurance from Direct Line Insurance Group PLC

## Awards and rankings

- Commercial, corporate and M&A, Italy, Recommended, *Legal 500 EMEA*, 2019-2020
- His constructive negotiation skills are highlighted by sources, who also find him to be business-oriented and fair, *Chambers Europe*, 2019
- Private Equity, *Legal 500 EMEA*, 2018-2019
- Commercial, Corporate and M&A, *Legal 500 EMEA*, 2018-2019
- Francesco is very high technical knowledge and ability to listen to the needs of the client and be proactive in solutions with a problem-solving attitude, *Chambers Europe*, 2018
- Francesco is very knowledgeable and has a good relationship with his clients; he was attentive and present in all important meetings, *Chambers Global*, 2017
- Technically speaking he's excellent and has great experience. He's very practical and gets to the heart of any question immediately, *Chambers Global*, 2016
- Francesco has impressive international M&A knowledge, *Legal 500 EMEA*, 2015
- Francesco Stella is a highly regarded player who

Financial Institutions

Insurance

Life Sciences and Health Care

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## Areas of focus

Bolt-ons

Buy Outs

Buy-ins and Buy-outs

Co-investments

Corporate and Commercial Transactions

Corporate Group Structures

Exits

Management Incentive Plans

Management Teams

Infrastructure/Energy M&A and Joint Ventures

Private Equity and Venture Capital Funds

Regulated Industries and Utilities

Public Company Mergers and Acquisitions

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Hostile Takeovers and Takeover Defense

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## Education and admissions

### Education

Law Degree, Università Cattolica, Milan, 1992

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continues to earn market recognition, *Chambers Europe, 2014*

- Francesco Stella is really reliable, business-minded and able to bring ideas for structuring the deal. He is dedicated, smart and does a high-quality job, *Chambers Europe, 2013*

## Latest thinking and events

- News
  - Italy further strengthens its "golden powers" on FDI, 5G and cloud tech due to the Ukrainian crisis
- Insights
  - Insurance M&A Trends in Europe
- News
  - Getting The Deal Through: Automotive 2021
- News
  - New Release: Insurance Horizons Brochure 2021
- Press Releases
  - Hogan Lovells assisted BNP Paribas/BNL in the sale of Axepta Italy to Worldline
- Press Releases
  - Hogan Lovells advises CNP Assurances on the signature of an agreement with the Aviva Group for the acquisition of life insurance businesses in Italy

## Bar admissions and qualifications

Milan

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