



## Eliza L. Andonova

Partner

Washington, D.C.

### Biography

For over a decade, Eliza Andonova has counseled health care companies on the complex laws that regulate the health care industry.

Eliza helps drug and device manufacturers navigate the complex health care fraud and abuse prohibitions related to their relationships with prescribers, payers, distributors, or patients. She works with manufacturers on some of the most important strategic decisions they make related to the commercialization of their products so that they can focus on providing life-sustaining and life-improving treatments.

Eliza's focus is on compliance with federal and state anti-kickback statutes, false claims laws, and the Civil Monetary Penalties Law. She advises manufacturers on the structure and implementation of patient support programs, product support services like reimbursement support or nurse educators, and charitable donations. She counsels clients on discount and rebate arrangements, agreements with purchasers and vendors, and the implementation and continued improvement of their compliance programs.

When things don't go according to plan, Eliza helps companies determine how to respond. She conducts internal investigations and advises on corrective actions. This may include self-disclosure to appropriate



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### Practices

Health Law

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### Industries

Life Sciences and Health Care

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### Areas of focus

Medical Devices

Pharmaceuticals and Biotechnology

False Claims Act and Qui Tam

Cell, Tissue, and Gene Therapies

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### Education and

government agencies, and when necessary, defending against enforcement actions.

Eliza has advised a number of manufacturer clients in the negotiation and implementation of Corporate Integrity Agreements with the Office of Inspector General of the U.S. Department of Health and Human Services. She also helps manufacturers and direct health care providers continually improve their compliance programs through conducting audits and training their employees on the legal and regulatory requirements and dynamic enforcement landscape.

After law school, Eliza served as a law clerk to the Honorable James H. Michael, Jr. of the U.S. District Court for the Western District of Virginia.

## Representative experience

Counseled drug manufacturers on support programs and agreements with purchasers and distributors in preparation for the launch of new products.

Advised a number of manufacturers on their patient assistance programs and relationships with independent charitable foundations.

Negotiated and advised manufacturers and direct providers on the implementation of Corporate Integrity Agreements.

## Awards and rankings

- Healthcare: Life Sciences, Recommended, *Legal 500 US*, 2020

## Latest thinking and events

- News
  - OIG denies proposed manufacturer-sponsored copay support program for Medicare beneficiaries
- News
  - AbbVie settlement seems to end period of intense

## admissions

### Education

J.D., Cornell Law School, cum laude, 2002

B.A., Franklin & Marshall College, cum laude, 1999

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### Memberships

Member, American Health Lawyers' Association

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### Bar admissions and qualifications

District of Columbia

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### Court admissions

U.S. District Court, District of Columbia

U.S. Court of Appeals, First Circuit

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scrutiny for manufacturer patient support programs

- News
  - CMS' 2021 health insurance exchanges rule finalizes pharmaceutical manufacturer coupon policy shift
- News
  - HHS-OIG launches portal for COVID-19 related questions about its enforcement authorities
- Insights
  - OIG clears manufacturer-sponsored travel and lodging support in limited circumstances
- Hogan Lovells Publications
  - New False Claims Act settlement points to risks of offering free goods and services to customers and referral source *Health Alert*