

Ariane Mehrshahi Marks

Counsel
Luxembourg

Biography

As counsel in our Finance Group at Hogan Lovells, Ariane's practice ranges from finance and capital markets transactions of various types to advice on related regulatory matters and on collateral law, restructuring, and insolvency law aspects. She has extensive experience in various types of bank financing and refinancing, including acquisition finance, leveraged finance, real estate finance, asset and trade finance, on the creation of collateral over all types of assets, as well as on capital markets transactions such as equity and debt issuance (including high yield bonds), securitisation transactions with regulated as well as non-regulated securitisation vehicles, listing matters and various regulatory aspects of capital market transactions.

Ariane's multi-national training and education in Germany, France and the UK is a valuable asset for both cross-border transactions and Luxembourg aspects. She has been part of the team that opened the Luxembourg office in 2013. Prior to that she practiced for over five years at the Luxembourg office of a magic circle firm and two years at a highly respected independent Benelux firm. Ariane qualified in 2004 and is admitted to the German Bar and the Luxembourg Bar. Ariane is a German and French native speaker and is fluent in English.



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Languages

English
French
German

Practices

Banking and Loan Finance
Business Restructuring and
Insolvency
Capital Markets
Commercial
Financial Services
Insurance
Private Equity
Real Estate

Representative experience

Advised one of Brookfield Infrastructure's key assets, PD Ports Group, on its GBP 470 mio syndicated refinancing, and on its group reorganisation.

Advised Swissport on its offering of €410m 5.25% senior secured notes due 2024, €250m 9% senior notes due 2025 and the early redemption of its outstanding notes.

Advised European Investment Bank on a EUR 30 million bilateral loan facility, governed by Luxembourg law, to Medneo, a German innovative medical radiology images provider.

Advising Sixt Leasing AG in relation to Luxembourg law on an ABS programme with a target of €500m, involving a Luxembourg securitisation company as issuer.

Advising Mercedes-Benz bank in relation to Luxembourg law on an ABS transaction amounting to €1bn, involving a Luxembourg securitisation company as issuer.

Advising Raiffeisen-Leasing as sole arranger in relation to Luxembourg law aspects on a securitisation of receivables amounting to €438mio, EIB as main investor.

Advising Volkswagen Financial Services in relation to Luxembourg law on the securitisation of German auto lease receivables and residual values.

Advising HNA in relation to Luxembourg law on their facilities and note issuance, regarding the CHF2.7bn acquisition of Swissport Group, involving a Luxembourg issuer.

Advising Volkswagen Financial Services in relation to Luxembourg law on its £1.2bn securitisation of U.K. receivables through Driver U.K. Multi-Compartment S.A.

Advising Volkswagen Financial Services in relation to

Real Estate Finance

Leveraged and Acquisition Finance

Industries

Automotive and Mobility

Consumer

Diversified Industrials

Energy and Natural Resources

Financial Institutions

Insurance

Real Estate

TMT

Areas of focus

Capital Markets and Tax

Convertible Debt Offerings

Dealing with Financial Services Regulators

Disclosure and Reporting Obligations

Distressed Asset Management, Refinancing, and Restructuring

High Yield

Initial Public Offerings

Institutional Investors

Insurance and Reinsurance Arrangements and Finance

International Regulatory Compliance

Loan Portfolio and Distressed Debt Transactions

Regulatory Authorization and

Luxembourg law on its £4bn securitisation programme of U.K. automotive receivables through Driver U.K. Master S.A.

Advising va-Q-tec AG in relation to Luxembourg law on its € 83m initial public offering at the Frankfurt stock exchange.

Awards and rankings

- Rising star, *IFLR1000*, 2020

Latest thinking and events

- Hogan Lovells Publications
 - The Luxembourg Stock Exchange updates its Rules and Regulations *Debt Capital Markets - Global Insights - Spring 2020*
- Insights
 - The Securities Official list (SOL) of the Luxembourg Stock Exchange
- Press Releases
 - Hogan Lovells advises banks on the placement of the world's first Green Covered Bond under a legal framework
- Insights
 - Luxembourg Prospectus Law
- Blog Post
 - Luxembourg Prospectus Law
- Insights
 - First legal framework for renewable energy covered bonds

Insurers

Securities and Financial Regulatory Advice

Securitization and Structured Finance

Stock Exchange Listings and Regulatory Compliance

Education and admissions

Education

LL.M., University of Glasgow, 2006

Master in Business Law, University Robert Schuman

Second German State Exam in Law, North Rhine-Westphalia

First German State Exam in Law, Saarland

Memberships

German-French Jurist Association (DFJ).

LuxCMA (Luxembourg Capital Market Association)

Bar admissions and qualifications

Hamm

Luxembourg

Court admissions

Luxembourg

Accolades

"A specialised team of individuals who take the effort to listen." –
Capital markets: Debt

IFLR1000 2020

"proactive, client-oriented and pragmatic"

Legal500 2019

"Very well coordinated approach. A very commercial and client focused way of execution." – Banking

IFLR1000 2020

"They are a good alternative to the top-tier firms in Luxembourg." –
Banking and finance

IFLR100 2018

Provides "a high level of service" on corporate finance and capital markets transactions

Legal 500 2018
