

Trade Legislation, Policy, and Negotiations

To thrive in global commerce, you must try to predict and shape policy and negotiation outcomes. Engage legislators. Make sure your priorities are addressed in trade negotiations.

We counsel on international trade policy and negotiations, including TPP, TTIP, Brexit, TiSA, FTAs, WTO, and others.

Assemble and represent coalitions of clients with similar interests. Coalition for Privacy and Free Trade. Reform of U.S. policies.

Our team includes a former USTR General Counsel. A former EU Ambassador to Washington. And, a former member of the Legislative Affairs Commission of the Chinese National People's Congress.

We're in Brussels. London. Washington. Beijing. In every major trade negotiation and agreement in the U.S., EU, Asia, and Latin America.

Together, we shape trade policy so you can thrive.

Representative experience

Advised a leading U.S. insurance company during U.S.-Japan confidence-building negotiations when Japan joined TPP and secured important commitments regarding level playing field.

Contacts

Warren H. Maruyama,
Washington, D.C.

Robert D. Kyle,
Washington, D.C.

Jared R. Wessel,
Washington, D.C.

H.P. Goldfield,
Washington, D.C.

Practices

Government Relations
and Public Affairs

International Trade and
Investment

Advised leading global auto producer during TPP.

Advised U.S. pharmaceutical industry during negotiation of new chapters on drug pricing and reimbursement disciplines in the U.S.-Singapore, U.S.-Australia, and U.S. Korea FTAs.

Advised Business Coalition for U.S.-China Trade during Congressional votes to approve PNTR and ensure U.S. companies benefited from China's WTO accession commitments.

Act for Emirates to counter a protectionist attack orchestrated by a coalition of U.S. airline groups to undermine Open Skies agreements with UAE and Qatar.

Advised the largest exporter of dairy products in the world during TPP market access negotiations.

Assisted Interpipe during negotiation of suspension agreement to avert U.S. duties in AD/CVD investigation.

Worked with leading Peruvian lumber producer to avert request by U.S. environmental group for U.S. sanctions under the U.S.-Peru FTA.

Advised a business coalition interested in promoting increased trade between the parties as part of the U.S.-Central American FTA negotiations proceedings.

Help create USA*Engage to assist Fortune 100 companies in establishing a more reasoned approach to the U.S.'s use of unilateral economic sanctions as a foreign policy tool.

Advise coalitions of U.S. steel consuming manufacturers opposed to protectionist steel VRAs and tariffs and successfully secured early termination of the Bush Administration's steel safeguard measures.

Latest thinking and events

News

The UK's Department for International Trade publish export control enforcement data for 2021

News

U.S. Justice Department seeks input on modernization of the FARA for the first time in 15 years

News

USICA and its House equivalents go to conference: what will be the likely outcome?

News

Commerce amends its IFR on Securing the ICTS Supply Chain to address "connected software"

News

EU foreign direct investment screening: lessons learnt after a year in motion

News

The EU broadens scope of sanctions on Belarus