

## Nicholas Roberts

Partner

London

### Biography

When it comes to getting complex real estate deals closed, clients look to Nick. His clients rely on his team player approach and ability to translate legal documents into straightforward commercial arrangements focused on goals not legal niceties.

Recognised by The Lawyer in their 2016 Hot 100 and having led the team to win Real Estate Team of the Year 2017, he brings a wealth of knowledge in investment, disposal, development, letting and joint venture transactions. Whether the property is a major mixed use development (or redevelopment), offices, retail, offshore energy asset, in the private rented sector or otherwise Nick is able to deliver commercially focused strategic advice.

Nick has first rate knowledge and experience from across the sector. He works with a stellar collection of clients - from international institutional investors and banks to major property developers and listed companies.

### Representative experience

Advising Argent Related on their mixed use joint venture project with London Borough of Barnet to redevelop 373-acre brownfield site with 7,500 homes.

Principal real estate advisor for The Crown Estate on their unique offshore energy portfolio.

Advising Bestway on their acquisition of the Co-op's £620m pharmacy business which included over 800



### Phone

+44 20 7296 5079

### Fax

+44 20 7296 2001

### Email

[nicholas.roberts@hoganlovells.com](mailto:nicholas.roberts@hoganlovells.com)

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### Languages

English

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### Practices

Real Estate

Blockchain and DLT

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### Industries

Real Estate

Private Capital

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### Education and admissions

#### Education

LL.B. (Hons), University of Leeds

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properties, a complex property portfolio re-organisation and secured property financing.

Acting for The Crown Estate and their joint venture partnership with Oxford Properties on their mixed use redevelopment of St James' Market, London

Working on the retail scheme at King's Cross which includes securing key commercial retail lettings and pre-lets such as the iconic Fish and Coal Buildings.

Acting for The Prudential Assurance Company Limited on the (separate) sales of Manchester Royal Exchange Shopping Centre and The Green Office Park.

Acting for M&G's Secured Property Income Fund on their £125m investment in Genesis's PRS redevelopment project at the entrance of the Olympic Site.

Acting for M&G on the acquisition and lease back of a number of student accommodation blocks in the south east of England.

Acting as real estate advisor on the privately financed development project to extend Belmarsh Prison.

Acting for St Edward Homes in the development of their joint venture mixed use schemes including option agreements, a multimodal interchange and school development projects.

## Awards and rankings

- Led the Real Estate Team of the Year, *Legal Business*, 2017
- The Lawyer's Hot 100, 2016

## Latest thinking and events

- Press Releases
  - Hogan Lovells lands UK offshore win with The Crown Estate
- Press Releases
  - Hogan Lovells collaborates with global industry leaders to launch a new transaction automation technology

- Hogan Lovells Publications
  - Doing Business in the UK: Consumer Sector 2020
- Press Releases
  - Hogan Lovells advises The Crown Estate on major offshore wind leasing round
- Hogan Lovells Publications
  - Section 21 is dead. Long live section 8! *Keeping It Real Estate*
- Hogan Lovells Publications
  - Real Estate Quarterly Summer 2019