Hogan Lovells

Chloé Cornet

Associate
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Biography

Chloé Cornet regularly assists pharmaceutical and medical device companies with regulatory matters related to the promotion of medicines and medical devices, payback, gifts and donations as well as with the drafting of distribution agreements, professional services agreements, clinical trial agreements and sponsorship agreements.

She knows the healthcare industry very well and its specific problems such as pricing, discounts, clinical investigation studies, clinical trials, distribution and agency networks, negotiation with wholesalers, with hospitals, product launching, pre-marketing practices, promotional practices, sector specific contracts with third parties (co-marketing, co-promotion, licensing, manufacturing, toll manufacturing, supply) and healthcare practitioners, anti-corruption matters and codes of conduct.

Chloé also assisted several companies operating in the healthcare sector with the setting-up and the updating of compliance models aimed at preventing corruption related crimes and with the construction of internal business policies and procedures and codes of conduct.

She has experience in changes of business models particularly in the health sector. She deals with

Languages

English
French

Practices

Commercial

Complex Contracting

Environment and Natural Resources

Health Law

Marketing and Advertising

Medical Device and Technology Regulatory

Industries

regulatory, promotional and commercial matters as well as with compliance programs and investigations.

She has also participated in very significant corporate transactions in France (including major reorganizations) assisting in regulatory matters, for healthcare companies.

Representative experience

Advising global pharmaceutical companies and multinational medical devices manufacturers on a range of regulatory issues including advertising and promoting, CE marking and MAs

Advising specialist technology companies on entering the regulatory regime covering medical devices, including in light of the new EU Regulations

Providing specialist regulatory support and advice on corporate transactions involving pharmaceutical, medical devices and healthcare companies

Advised a health sector group on structuring of its commercial operations in compliance with anti-bribery, anti-gift, commercial and public laws

Latest thinking and events

- Insights
  - Artificial intelligence in medical devices: the creation of a French regulatory framework
- News
  - Anti-benefits regulations: the last piece of the regulatory puzzle published
- News
  - New French anti-benefits regulations - the thresholds finally published
- News
  - Strengthening of the French anti-benefits regulations: the wait is over! (almost)

Life Sciences and Health Care

Areas of focus

Hospitals and Health Care Providers

Medical Devices

Pharmaceuticals and Biotechnology

Product Compliance

Product Litigation

Education and admissions

Education

Postgraduate Degree - Law of health products industries, Paris Descartes University, (with honors), 2013

Master's degree in Health Law, Aix-Marseille University, (with honors), 2012

Master's degree in Public Law, Newcastle University, (with honors), 2011

Bachelor of Law, Lumière Lyon II University, (with honors), 2010

Bar admissions and qualifications

Paris