

## Maria Deledda

Counsel

Milan

### Biography

Being an experienced administrative lawyer, Maria spends her professional life advising corporations and real estate funds on regulatory issues related to M&A and real estate development projects and transactions, across different industries (including hotels, logistics, retail and office developments).

Whatever the problem is about, either a planning/building feasibility issue or an authorization / public law issue, Maria is the best partner for clients willing to identify the most appropriate solution as well as to anticipate further issues, even before they arise.

With experience as lecturer ("professore a contratto") of administrative and environmental law at the University of Pavia, Maria has extensive experience in the energy efficiency law field, regularly participating as a speaker in seminars and public conferences, and contributing to relevant publications.

### Representative experience

Assisting Segro in relation to planning/regulatory issues connected to the acquisition, development and sale to Hines of the Energy Park in Vimercate.

Assisting a company vehicle of the Qatari ruling family on public law issues related to the acquisition of two luxury hotels in Florence and Rome.

Assisting a primary Italian Es.co (energy service company) in the acquisition by a major German utility company.



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### Languages

English

Italian

French

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### Practices

Administrative and Public Law

Energy Regulatory

Real Estate

Environment and Natural Resources

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### Industries

Energy and Natural Resources

Real Estate

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### Areas of focus

Assisting Schaeffler in the acquisition and operation phase of a logistic site in North Italy, representing the Company's logistic hub for the whole South Europe.

Assisting a U.S. manufacturing company in relation to planning and environmental issues related to the potential decommissioning, redevelopment and sale of an Italian industrial plant.

## Awards and rankings

- Real Estate and Construction (Italy), Next Generation Partner, *Legal 500 EMEA*, 2020
- Real Estate and Construction (Italy), Next generation lawyer, *Legal 500 EMEA*, 2018-2019

## Latest thinking and events

- Insights
  - Global ESG in Real Estate: Green Leases Webinar
- Webinar
  - ESG in Real Estate
- Insights
  - Real Estate: Is there a global approach to ESG?
- Hogan Lovells Publications
  - COVID-19's impact on hotel activities in Italy
- Hogan Lovells Publications
  - Covid-19: a few considerations about the impact on the real estate market in Italy
- Publications
  - White Certificates - New regulation on incentive scheme in Italy

Hotels and Leisure

Logistics

Planning, Zoning, and Land Use

Power: Renewable Power

Real Estate Development

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## Education and admissions

### Education

Law Degree, University of Pavia, 1989

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