

## Dr. Norbert Heier

Partner

Hamburg

### Biography

With a solid reputation in the market as a solution-oriented and pragmatic adviser and a fair negotiating partner, Norbert Heier advises on all issues of real estate law. He is mainly active in the areas of project development and real estate transactions. Norbert has an excellent national and international network of contacts inside and outside our firm. Residential, office or special properties such as nursing homes, sports facilities of all sizes or shopping centres, are some of the fields Norbert has distinguished experience and a wealth of knowledge in.

He also advises clients on questions relating to public and private building law or real estate M&A, such as open- and closed-ended funds, banks, capital investment companies or government bodies. In addition, Norbert also supervises and coordinates international portfolio transactions and advises on infrastructure and urban development agreements. Before working as a lawyer, Norbert obtained a degree as "Diplom-Verwaltungswirt" and worked at the Hamburg Department of Economy and the Department of Finance for several years.

While working full time, he studied law at the University of Hamburg and completed these studies quicker than average. Norbert speaks German and English, he perfected his knowledge of the English language during several stays abroad and also while working for other international law firms.



### Phone

+49 40 419 93 412

### Fax

+49 40 419 93 200

### Email

[norbert.heier@hoganlovells.com](mailto:norbert.heier@hoganlovells.com)

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### Languages

English  
German

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### Practices

Gaming Law  
Real Estate  
Real Estate Finance

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### Industries

Real Estate  
Private Capital

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### Areas of focus

Planning, Zoning, and Land Use

## Representative experience

Advising Anschutz Entertainment Group on the sale of properties in Berlin-Friedrichshain.

Advising Aberdeen Asset Management on the acquisition of project developments for residential buildings in Berlin Prenzlauer Berg, Leipzig, Dresden and Potsdam.

Advising LFF Real Estate Partners on the acquisition of existing buildings in Dusseldorf, Munich and Hamburg.

Advising LFF Real Estate Partners on the acquisition of project developments for office buildings situated in the ports of Offenbach and Berlin.

## Latest thinking and events

- Insights
  - Cross-Border Investment Map
- Press Releases
  - Hogan Lovells advises Klöpfer & Königer on transfer of operations
- Press Releases
  - Hogan Lovells advises Selux AG on the sale of Eutrac GmbH to A.A.G. Stucchi
- Press Releases
  - Hogan Lovells advises Danfoss on the acquisition of Eaton's hydraulic business
- Events
  - Hogan Lovells at MIPIM 2019
- News
  - Our international service and experience in the gaming industry

Real Estate Development

Real Estate Investment

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## Education and admissions

### Education

Second State Exam in Law,  
Hamburg, 2001

Dr. iur., University of Hamburg,  
2000

First State Exam in Law, University  
of Hamburg, 1998

Dipl. Verwaltungswirt

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