

Dr. Tina Welter-Birk

Senior Associate

Munich

Biography

As a member of our highly respected Life Sciences team, Tina Welter-Birk is constantly entrusted with commercial and regulatory matters for clients in the pharmaceutical, biotech and medical devices industry. Tina assists her clients during the whole product life cycle, from the early stages in product development, to marketing approval and advertising.

She also helps clients to identify compliance risks in collaborations with health care professionals. With her background in social security law, one particular focus of her practice lies in the handling of reimbursement matters and other matters relating to the statutory health insurance. Tina has extensive expertise in supporting worldwide clinical trials for medicinal products and medical devices in regulatory and contractual matters. In addition, she assists in the drafting and negotiation of complex agreements in the life sciences industry, for example in connection with mergers and acquisitions or drug development collaborations.

As part of her legal education, she worked for several international law firms in Frankfurt and assisted a Higher Social Court. Before joining Hogan Lovells, Tina worked for a boutique law firm in the health care sector and was an academic assistant to the Chair of civil law, German and European economic law and



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Languages

English
French
German

Practices

Commercial
Pharmaceuticals and Biotechnology
Regulatory

Industries

Life Sciences and Health Care

Areas of focus

private insurance law at the Saarland University. Designated as member of the University's "excellent female scientists", she wrote a thesis on occupational disease in social and constitutional law context, which was honored with highest praise.

Representative experience

Advice on COVID-19 related matters (e.g. manufacture and import of face masks/face shields, conduct clinical trials and stockpiling of medicinal products by the government).

Advising various pharmaceutical companies on regulatory and commercial questions regarding advanced therapy medicinal products (ATMPs).

Drafting of license and other agreements for the development and marketing collaboration between pharmaceutical companies.

Analysis of the compliance system of the German affiliate of an international pharmaceutical company.

Advising an international pharmaceutical company on a referral in connection with a mutual recognition procedure (MRP).

Advising on regulatory and commercial questions around health apps.

Latest thinking and events

■ News

- German MoH confirms admissibility of supply of kits for SARS-CoV-2 lab tests to medical laypersons

■ News

- Additional German guidance on the management of clinical trials during the COVID-19 pandemic

■ Press Releases

- Hogan Lovells advises ESTEVE on the acquisition of Riemser

Digital Health

Medical Devices

Pharmaceuticals and Biotechnology

Education and admissions

Education

Second State Exam in Law, Higher Regional Court of Saarland

First State Exam in Law, Saarland University

Dr. iur., Saarland University

- Hogan Lovells Publications
 - Digital health solutions to become reimbursable in Germany – milestone for patients and providers
- Press Releases
 - Hogan Lovells advises Vifor Pharma on establishment of joint venture with Evotec for early stage development in nephrology