

Lance D. Bultena

Senior Counsel
Washington, D.C.

Biography

Lance Bultena helps clients improve business outcomes by helping them understand the regulatory and public policy environment in order to stay ahead of developments in these areas.

With a deep understanding of economic issues and a background in regulation and public policy, Lance helps clients evaluate the impact of public-sector developments on businesses, develop strategies to optimally manage that impact, and beneficially influence regulatory and legislative outcomes. In this process, Lance normally works with a client's legal and public policy teams as well as the senior executives. He has been deeply involved in every major regulatory and legislative issue in the U.S. auto sector since 1995 and routinely discusses issues in this area with business executives and senior government policymakers. Lance also assists clients with crisis management. He has represented iconic American not-for-profit and major corporations in investigations conducted by Congress or administrative agencies.

Lance frequently evaluates and reviews the analysis of economists. He helps clients formulate key arguments and explain the economic analysis in a number of contexts, including as part of antitrust reviews or advocacy regarding deal approval or as part of the regulatory rule-making process. He also brings that



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Languages

English

Practices

Transportation

Industries

Automotive

economic analysis in a dynamic way to legislative issues to help policymakers better understand a proposal's impact on an industry.

Prior to joining the firm, Lance served as counsel to the U.S. Senate Committee on Commerce, Science, and Transportation. He gained experience in all phases of the legislative process and conducted many negotiations with the White House and executive agencies.

Latest thinking and events

- Sponsorships and Speaking Engagements
 - [Autonomy Digital 2.0](#)
- Hogan Lovells Publications
 - [Department of Transportation and Environmental Protection Agency release proposals to reconsider and potentially repeal Trump SAFE Rule Part One *Transportation Alert*](#)
- Hogan Lovells Publications
 - [The Future of ACES is Living Mobility](#)
- Hogan Lovells Publications
 - [Hogan Lovells Living Mobility Spotlight Q&A series](#)
- Hogan Lovells Publications
 - [Mobility and Transportation - Hot Topic Q&A Interviews](#)
- Hogan Lovells Publications
 - [Election 2020 Snapshot: Helping our clients make sense of the U.S. election results](#)

Areas of focus

Legislation
Automotive Regulatory
Political Law Compliance

Education and admissions

Education

J.D., Harvard Law School, 1991
D.Phil., University of Oxford, 1990
M.Phil., University of Oxford, 1987
B.S., University of South Dakota, 1985

Bar admissions and qualifications

District of Columbia
South Dakota
